



Access Tribal Livelihoods Services  
(A Division of ALC India)

Bhubaneswar, Odisha

# Access Tribal Livelihoods Services

## (A Division of ALC India)

In a bid to expand ALC India's sphere of presence and propagate its model of services across the country, a division was started in Odisha, three years ago which is now on the cusp of getting registered as a separate entity-**Access Tribal Livelihoods Services** under the umbrella of ALC India. ATLS is proposed to be created with the purpose of providing professional services to the tribal communities across India.

# Mission

To work on livelihoods with tribal community and other marginalised section of society and facilitate their sustainable and equitable growth by enhancing their capabilities and awareness for active participation in mainstream economy through providing a wide range of services & techno managerial support.

# Vision

ATLS envisions itself enhancing livelihoods of 0.1 million households from tribal and other marginalised communities by March 2016

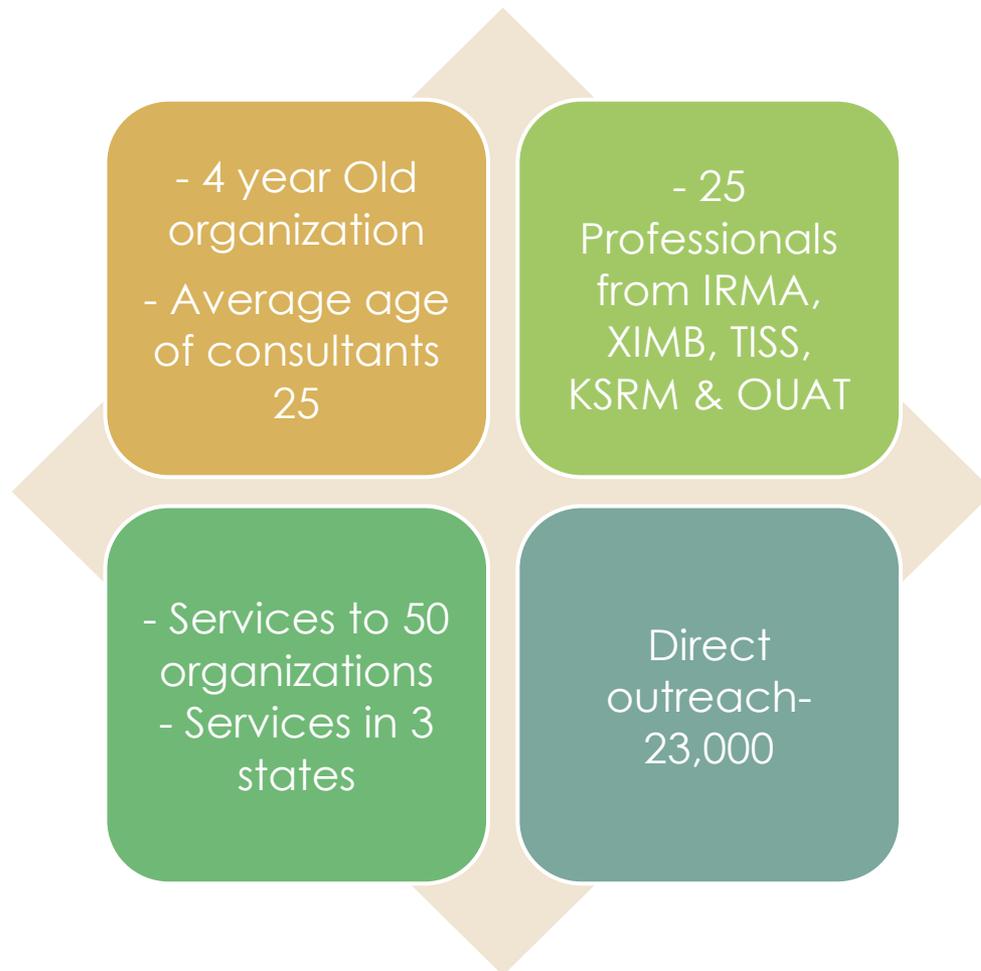


ATLS is a professional organization providing services to the tribal communities across India particularly in tribal belts of Central, Eastern and North Eastern regions of the country.

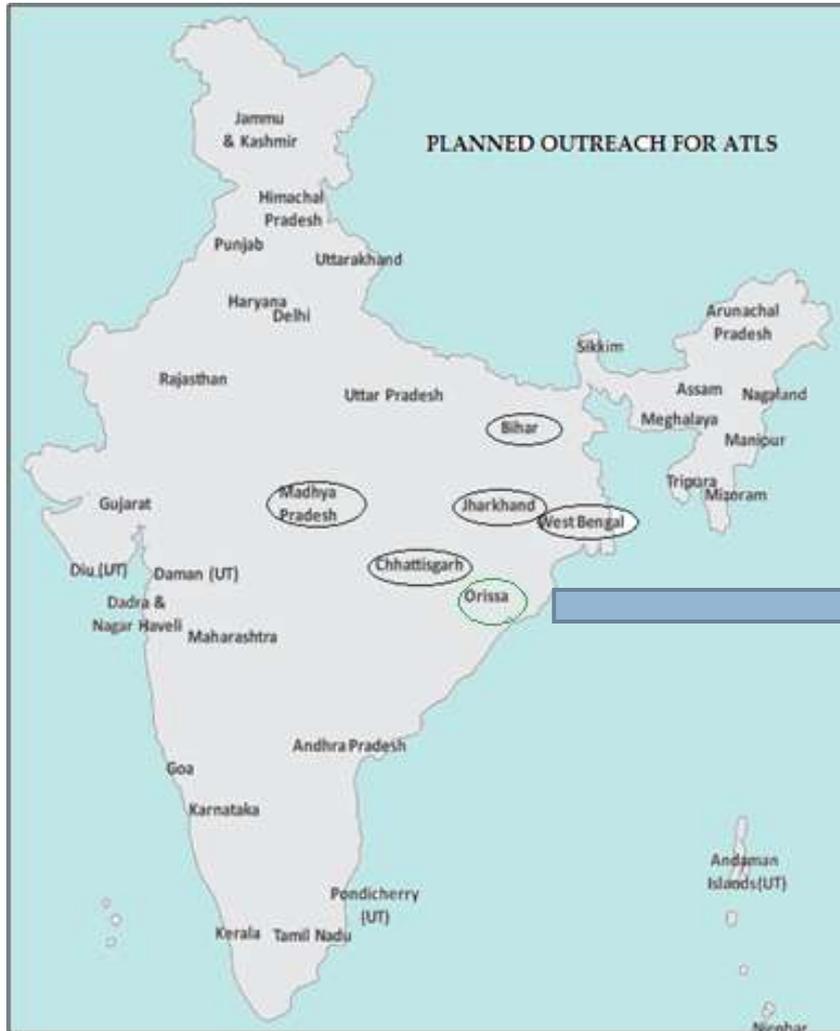
ATLS in the last four years has serviced more than 50 organizations by providing variety of services to the tribal community



# Major Milestone Achieved



# Intervention Area

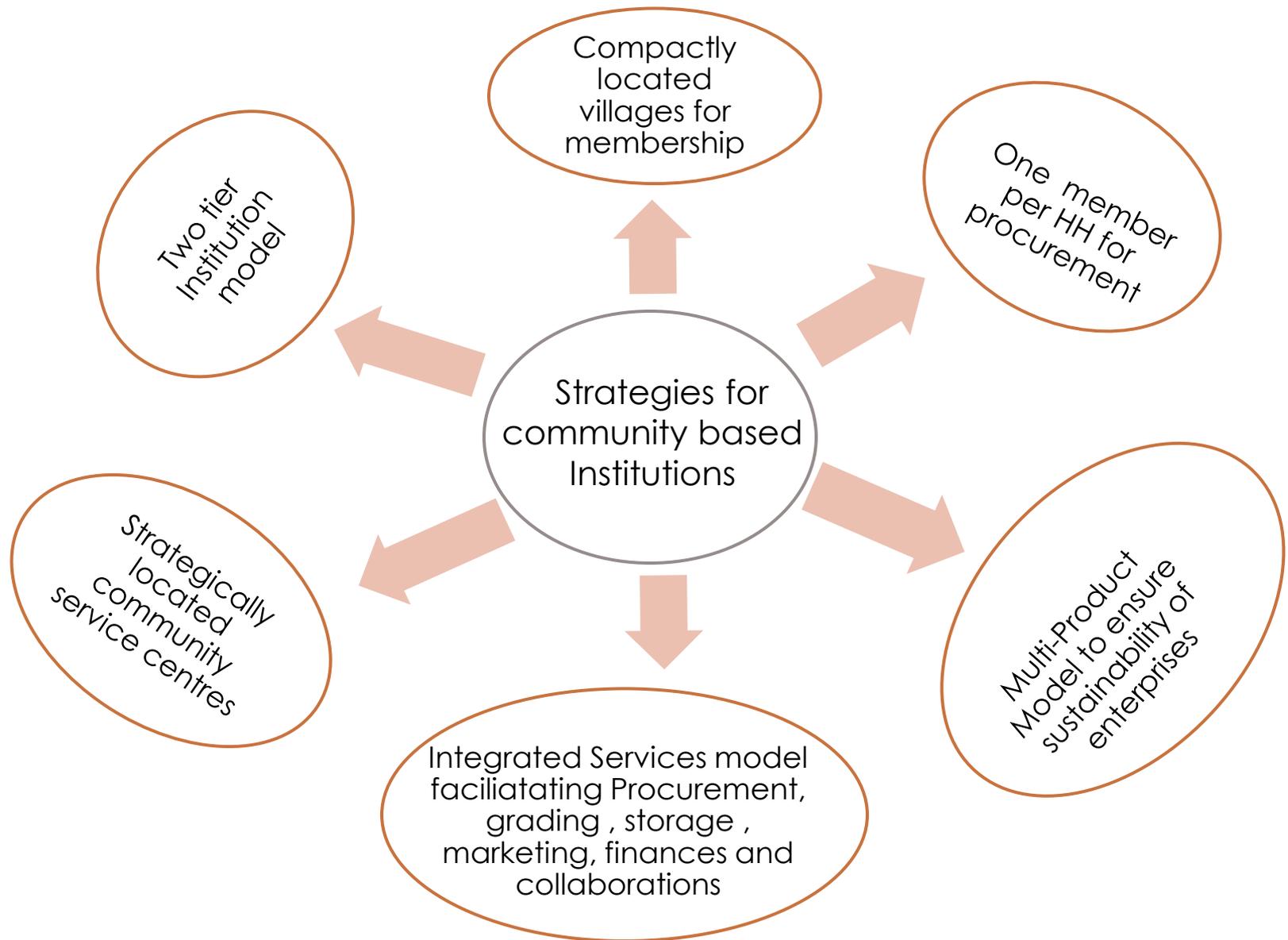


Proposed area of expansion



Areas of intervention in Odisha

# Strategy for Promotion of Tribal Enterprise



# Product Portfolio

## Consulting Services

- Project Management Consulting
- Strategy Development
- Project Development
- Training and Capacity Building
- Monitoring and Evaluation
- Surveys

## Training Portfolio

- Tribal livelihoods
- Value Chain analysis and Business Plan
- Proposal writing with specific focus on Tribal Livelihoods
- NGO A/Cs and Finance Management
- Farmer Trainings

## Tribal Enterprise Promotion

- Promotion of Tribal Farmer Producer Company

# Key Clients

ATLS Key customers are mainly tribal and other forest fringe producers and development agencies that are in need of technical support for implementation /execution of their projects. ATLS existing clients include

## **Development Financial Institutions**

NABARD

## **Funding Agencies**

Ford Foundation

## **Govt. Agencies**

Odisha Forestry Sector Development Project

## **Development Agencies**

RCDC, Madhyam Foundation, TERI, SPARDA, Vaundhara, Sambandh

# Community we work with

Tribal Farmers- Promotion of 4 Producer Companies covering 4000 tribal farmers

NTPF Collectors- Working with 19,000 NTPF collectors under IGASA model with OFSDP

# Client Specification

Services	Client Category	Client
Project Management Consulting	Govt. including state run agencies	NRLM, NABARD, OFSDP
	Internal	ALC India
	Private	CSR Groups
Strategy Development	Govt. including state run agencies	OFSDP
	Internal	-
	Private	Development Institutions, CSR Groups
	Others	-
Project Development, Studies	Govt. including state run agencies	-
	Internal	-
	Private	Madhyam Foundation, Vasundhara, CSR Agencies
	Others	OTELP
Training and Capacity Building	Govt. including state run agencies	-
	Internal	-
	Private	Development Institutions
Monitoring and Evaluation	Govt. including state run agencies	OTELP, OFSDP
	Internal	
	Private	Development Institutions
Surveys	Govt. including state run agencies	-
	Internal	-
	Private	CSR Agencies

# Project Detail

#	Project Detail	Client
1	IGASA-Keonjhar	OFSDP
2	IGASA-Koraput	OFSDP
3	Design and facilitate a training programme on governance and management of dairy and vegetable co-operatives.	Madhyam Foundation
4	Design and facilitate a training programme on governance and management of dairy and vegetable co-operatives.	Madhyam Foundation
5	Facilitation of Training (Marketing)	Madhyam Foundation
6	Facilitation of Training (Producer Organisation)	Madhyam Foundation
7	POD NABARD	ALC India
8	FFG Consulting	ALC India
9	SPARDA Consulting	ALC India
10	Preparation of Annual report	Suraksha
11	Prepare a business plan for Producers company	RCDC
12	Preparing DPR	TERI
13	Prepare DPR and Business plan of the medicinal plant	SAMBANDHA
14	ALC India consulting	ALC India
15	IGASA	OFSDP

# Project Detail

16	Design and facilitate a training programme on governance and management of dairy and vegetable co-operatives.	Madhyam Foundation
17	Design and facilitate a training programme on governance and management of dairy and vegetable co-operatives.	Madhyam Foundation
18	Conducting accounting training programme for five days with participation with NGOs.	NGOs, OTELP
19	Design and facilitate a training programme on governance and management of dairy and vegetable co-operatives.	Madhyam Foundation
20	Training on proposal writing	NGOs
21	Consulting fees for Resource person for two days	SFDC
22	FFG Consulting	ALC India
23	POD NABARD Consulting	ALC India
24	SPARDA Consulting	ALC India
25	Proposal on Strengthening of Self help Cooperatives on Promotion of NTFP and Agricultural Produces.	RCDC
26	Development of Annual Report and brochure	Gajapati Women Self Help Cooperative Ltd (promoted by CCD).
27	Proposal on effect of climatic change in livelihoods of tribal people in Odisha	SACAL
28	Social Audit and NREGS	SG Foundation

Minimum Margin for Error

# Key Members of ATLS

ATLS was conceived and initiated by a group of Rural Management professionals who bring together more than 10 years of combined experience of working with the marginalised section of the society.

# Key Members of ATLS

Name	Qualification	Experience	Core Expertise	Role in ATLS
Mr. Naveen Kumar Singh	PGDRM( IRMA)	8+ years of experience in development stream on education, community enterprise promotion , tribal development and Project management	Strategic Planning, Project Management, Team building	Currently heading Business Development of ATLS in its current form. Proposed to be in the Board of ATLS
Mr. Goutam Kumar Vikhyat	Master in Labour Studies from TISS	Approximately 3 years of experience in business plan preparation, community mobilization	Project Management, Human Resource Management	Proposed to be in the Board of ATLS
Mr. Subodh Kumar	MBA –RM (KSRM)	Approximately 4years of experience in business plan preparation, Dairy enterprise promo0tion and Project management	Project Management	Proposed to be in the Board of ATLS
Mr. Anil Kumar Padhy	M.Com Berhampur University	Approximately 14 years of experience in community mobilization, developing accounting and cash management systems for community institutions	Community Mobilisation, Establishing accounting and cash management systems	Proposed to be in the Board of ATLS

# Financial Performance of ATLS



	2010-11	2011-12	2012-13	2013-14
Income(Consulting)	14,95,986	12,06,155	79,31,725	82,61,886
Turnover	16,14,308	13,34,597	79,31,725	82,61,886
Profit	(1,18,322)	(1,28,442)	7,63,726	-