



Access
Livelihoods

2021-22

— Annual Report —

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Contents

Brief Background

Vision and Mission Statements	4
Focused Communities	5
Our Approach	6

Significant Milestones Achieved in 2021-22

New Projects in 2021-22	8
Communities Reached	9
Key Achievement and Recognition	10

Access Livelihoods Consulting India Limited

Pilot Project on Entrepreneurship Development in the Holy City of Kollur, Karnataka	12
Project Code Unnati	13
Study on Organic Farming and Promotion of Livelihood in the North-Eastern Region	14
Setting up of Pastoral Enterprise in Gujarat and Rajasthan	14

Access Livelihoods Foundation

Key Highlights of 2021-22	16
Major Projects	17

Contents

Amazon DFI Project	17
IRRI ClimatePRO Project	18

Access Livelihoods Clusters

Balangir	19
Kalahandi	20
Gondia	24
Srikakulam	25
Vikarabad	27
Rangareddy	28

Access Livelihoods Artisans Foundation

Key Highlights of 2021-22	30
Creating an Agency of Women in the Weaving Value	31

Access Livelihoods Marketing Services

Key Highlights of 2021-22	33
---------------------------	----

Access Livelihoods Learning Foundation

Key Highlights of 2021-22	34
---------------------------	----



Access Livelihoods (Est. 2005), based in Hyderabad, Telangana, is a collective of social enterprises that, by choice, works with women and youth from marginalised communities to reimagine and transform their livelihoods. It incubates enterprises owned by marginalised women and youth in the country to enable equitable and lasting livelihood opportunities for them. It works with small and marginal farmers, small artisans and weavers, small livestock holders and fisherfolk, forest produce gatherers, wage labourers including migrants, urban marginalised, micro and small entrepreneurs, disaster-prone communities, internally displaced and other vulnerable communities.

To maximise the impact of its efforts, AL Group catalyses economic empowerment through:

- A commitment to focus on the human being as opposed to just the sector,
- A desire to reimagine livelihoods as opposed to old and outdated approaches, and
- A bias to design significant solutions as opposed to sub-optimal solutions.



Mission

To create a world for everyone - producers, consumers, enterprises, and entrepreneurs.

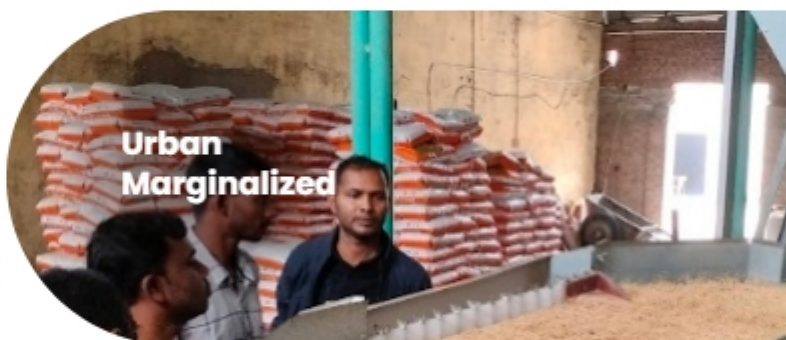
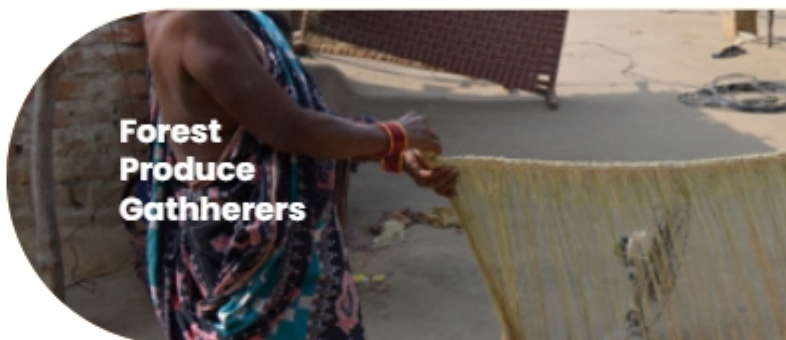


Vision

Enhancing livelihoods of 1 million economically disadvantaged households directly by March 2028.



Focused Communities



Our Approach



Operation Beehive is a time-tested 6-step model that brings women producers and consumers closer to a win-win, furthering the interests of both the consumers and the producers. The 6-stages of the model are enterprise, input, finance, processing, technology, and market. Access Livelihoods establishes producer

companies owned and managed by rural women producers and supports them in establishing and managing the producer companies (skilling, governance and dynamic planning). The support is provided through input planning and doorstep supply of inputs based on crop, soil, and local weather conditions, along with crop planning based on farmer aspiration and consumer demand. We also ensure that agri-inputs, including seeds, pesticides and fertilisers, are supplied to producers. We are currently focusing on a complete shift towards local varieties, bio-fertilisers, and bio-pesticides.



Operation Web aims to improve the financial returns and bring economic benefits to the local artisans. Access Livelihoods contributes to the social well-being of artisans by developing fair value chains and resurrecting autonomous institutions for artisans. As part of the operation, Access Livelihoods provides artisans access to

technology, finance, design, and market inputs while extending support services to other institutions working with artisans across the country. We are creating and developing common platforms to bring artisans, their organisations, professionals, service providers, and other institutions together to advocate a better legal and policy environment to support artisans' livelihoods.

Access Livelihoods incubates artisan clusters through a 6-step web incubation model. A Web integrates many small and marginalised producers to create self-sustaining collective business enterprises that help them grow together and increase their incomes. Access Livelihoods establishes new artisan collectives by leveraging technology for repetitive production processes to produce handloom from fibre to cloth in the same geography. We have also developed an omnichannel presence under a common brand umbrella to create an enabling business ecosystem for artisans to take traditional techniques to scale.



Operation Butterfly is an Access Livelihoods program to make higher education accessible to the next Billion. Operation Butterfly aims to use affordable higher education to transform the 80 per cent self-employed and informally employed workforce into entrepreneurs or intrapreneurs. We are accomplishing this by designing and

executing 6 months to 1-year training programs that target women and youth from rural and urban marginalised communities, tribal groups, artisans, small farmers, fishing communities, etc.

Operation Butterfly aims to achieve its goals by targeting potential micro-entrepreneurs with aspirations to make it big and introduce innovative models in the stagnant primary sectors and use centuries-old technology. We strive to ensure that India's primary producers use 21st-century technology, such as GPS in agriculture and fisheries. We also ensure environment-friendliness and conscious use of resources by devising solutions that consider the environment, and thus we focus on enterprises working in organic farming and handloom weaving. Presently, Operation Butterfly consists of a generic program (the Women Entrepreneurship Program) and targeted programs for small and marginal farmers, youth, and weavers. We also have a two-year post-graduate Social Entrepreneurship program and a one-year Reimagine Responsible Enterprises Fellowship program. We plan to expand the reach of Operation Butterfly by offering executive education for seasoned entrepreneurs and targeting tribal groups, urban marginalised groups, micro and small entrepreneurs, and internally displaced people, among other vulnerable groups.

Significant Milestones Achieved in 2021-22



The year 2021-22 marked our slow recovery from the setback of COVID-19. Due to the lockdown, the implementation of many of our programs was affected. The second wave of COVID-19, which affected rural areas as well.

New Projects in 2021-22

Entrepreneurship development

- Creating a Cadre of Mentors (Unnati Sakhis) for entrepreneurship promotion in Karnataka
- Project on Entrepreneurship Development in the Holy City of Kollur

Agri-value chains

- Implementation of value chains in Medak-Forest Plus
- Study on Organic farming and promotion of livelihood in the North Eastern Region
- Centre for Pastoralism

Digital Financial Inclusion

- Amazon Digital Financial Inclusion

Farmer enterprise incubation

- ClimatePro project - establishment of women farmers producer company
- Agri Business Incubator Model for Women in Agriculture & Food System in Malawi and Zambia - Africa

Skill Development

- Agri Intrapreneurship Programme



Enhancing rural livelihoods

- Reimagine Weaver Enterprises
- Support Poultry Business to Marginalized Rural Women Producers
- Affordable and equitable technology solutions for small and marginal farmers

Covid Relief

- Support post COVID Livelihoods Restoration of Marginalized Tribal Farmers in Srikakulam, Andhra Pradesh

Our New Partners



Communities Reached

150

Community cadres trained as Unnati Sakhi

471

Artisans skilled

125

Poultry farmers

350

Women as Women entrepreneurs

95

Youths participated in Agri-intrapreneurship Program

4488

Producer company members provided retail services

327

Farmers were covered under agroecology program

Key Achievement and Recognition

National Startup Award 2021

Access Livelihoods received National Startup Award 2021 under the incubator category. Access Livelihoods is successfully implementing the 6-step beehive model for incubating rural women startups. National startup awards are an initiative of India's government to enable the country's startup ecosystem. Startup India's National Startup Awards seek to recognise and award excellent entrepreneurs and ecosystem facilitators developing breakthrough products or solutions and scalable enterprises. These yearly awards recognise ideas with a strong potential for job development or income growth while exhibiting verifiable social benefits.



Access Livelihoods Consulting India Limited implements all the developmental consulting projects through the Partner Program Services domain. Some of the projects that Access Livelihoods Consulting India bagged in the year 2021-22 and implemented are listed below:

Pilot Project on Entrepreneurship Development in the Holy City of Kollur, Karnataka

The project is the initiative of the Ministry of Skill Development and Entrepreneurship for entrepreneurship development in the holy city of Kollur, in the Udupi district of Karnataka. Access Livelihoods is the local implementing agency for the project. Access Livelihoods did the following things under the project in the year 2021-22 –

- Scoping study for entrepreneurship development in the temple town. Different stakeholders were interviewed, and gaps in entrepreneurship were identified.
- The inception report was prepared.
- Stakeholders' workshops were conducted with government officials, local panchayat representatives, entrepreneurs and mentors.



The project aims to reach out to **300 enterprises** and upskill them.



Mentoring and handholding support to **300 entrepreneurs**



Documentation of bankable **business schemes**

Project Code Unnati

The project Code Unnati is a three-year partnership project between United Nations Development Programme (UNDP), United Nations Volunteers (UNV), and Corporate Social Responsibility (CSR) support from SAP Labs India Private Limited ("SAP"). The project aims to improve Access to entrepreneurship and employment opportunities for 20,000 youth and 5000 women. The interventions have been conceptualised around increased awareness, enhancing employability and business skills capacity, facilitation of linkages, mentorship support, and nurturing the innovation potential of youth and women of rural and urban areas.

Project Code Unnati covers three pillars:

- 1 Promotion of rural women-owned microenterprises
- 2 Ensuring that youth, especially girls, are better equipped to make informed career choices and capable of accessing income-generation opportunities
- 3 Improved institutional ecosystem

The promotion of rural women-owned micro-enterprises aims for the following objectives:

- 1 Creation of a pool of master trainers and local community mentors and improving women and SHGs network capacity
- 2 Improving the availability of business advisory services, mentoring, and handholding support to women
- 3 Improved Access to government support schemes and enterprise development services
- 4 Demonstrating entrepreneurship as an attractive and income-generating avenue for women

The project started in April 2021, and on-ground activities started in August 2021. The project was implemented in 3 districts of Karnataka – Dakshin Kannada, Raichur and Bangalore Rural. The project aims to reach out to –

Create a pool of **150 Unnati Sakhi** as local community mentor

Entrepreneurship Awareness Program for **3000 rural women**

Entrepreneurship Development Program for **1500 rural women**

Reach out to **5000 women** to provide handholding and other support for entrepreneurship development

Under the project, the following things have been achieved –

111

Women registered for becoming Unnati Sakhis.

83

Women are selected as Unnati Sakhis.

583

Women are mobilised.

365

Women have undergone EAP program.

599

Women have undergone EDP program.

231

Draft business plans were developed.

227

Women were provided handholding and mentoring support in FSSAI License, skill-based training, financial linkages, enterprise establishment.

3

Stakeholder consultation meetings were conducted.



Study on Organic Farming and Promotion of Livelihood in the North-Eastern Region

The northeastern region of India, has a huge potential for organic farming and marketing of the organic produce which needs to be leveraged for the adoption of the organic agriculture in the region. Access Livelihoods in partnership with Sesta Development services (SDS), a Guwahati based organisation conducted the study on organic production and the scope of value addition and marketing of the organic produce from North-east India. The principal objective of the program is to assess the potential for promotion of Organic Farming as Livelihoods Option in the North-Eastern states of India.

As the part of the study, the supply and production side parameters were analysed along with value chain analysis. One of the critical expectations of the study is to have an analytical and business/market oriented understanding/profiling of the ASEAN market vis-à-vis the organic food sector. Being the gateway to Southeast Asia, the North-Eastern region is strategically located, providing opportunities for increased cross-border trade, particularly in the food and Agri sector. Organic products hold a niche segment.

In the year 2021-22, the research methodology and tools were designed and secondary research were completed.

Setting up of Pastoral Enterprise in Gujarat and Rajasthan

The project was undertaken in partnership with the Centre for Pastoralism and Sahjeevan. The project aims to enhance the livelihoods of the pastoral communities in Gujarat and Rajasthan by value addition and establishment of the value addition units.

The activities that were undertaken as the part of the project are:

- For setting up Pastoral enterprise in Gujarat & Rajasthan, 73 Lakhs funds were mobilised as a part of support from Dasra
- Cheese unit is established in Surendranagar, Gujarat (Panchal Dairy Private Limited)
- Handholding support were provided for the other documentation work for obtaining important certificates and meeting the required compliances such as FSSAI certificate, NOC from municipality etc

- Capacity building training program for entrepreneurs were designed and delivered. some of the major trainings that were conducted for the entrepreneurs are – product development training, enterprise management training, financial training etc.
- The streamlining of the processes and Enterprise management systems were developed. The accounting systems such as drafting of vouchers, journals, ledger, cash book etc were put in place.



Access Livelihoods Foundation was established in the year 2016. Access Livelihoods Foundation works on various innovative livelihood models with women farmers. It has incubated 14 women farmer enterprises across different states.



Key Highlights of 2021-22

In the financial year 2021-22, when the country was still recovering from the first wave of COVID-19, the country was swept by the second wave, which was deadlier and affected even worse. The rural pockets of the country were even more affected by the consequences of the lockdown and Covid-19. Access Livelihoods took the initiative of providing groceries at the doorstep and providing covid relief at the doorstep.

Apart from that, with the pandemic and lockdown, the need to move into digitalised mediums created a digital gap between the urban and rural populations and among the marginalised sections of society. Access Livelihoods Foundation became part of the digital transformation in the rural and tribal pockets of Gondia in Maharashtra and Vikarabad in Telangana through the Digital Financial Inclusion program.

Major Projects

Amazon DFI Project

The Digital Financial Inclusion program started in January 2022. It aims to mobilise and train women in digital financial inclusion.

The objective of the project is -

- 1 Improvement in digital literacy of women
- 2 Improvement in financial literacy of women
- 3 Financial and income independence of women
- 4 Efficiency in monetary transactions for the producer company

The project aims to impact **900 women** in the Gondia district of Maharashtra and the Vikarabad district in Telangana.

In the FY 2021-22, the following activities were undertaken as part of the project -

- The initial planning and program design
- Curriculum development for digital financial literacy
- The baseline survey and mobilisation of the farmers started.

IRRI ClimatePRO Project

Climate Smart Rice-based Systems for Prosperity and Resilience in Odisha (ClimatePRO) is a project to develop climate-resilient agriculture in Odisha. It is led by The International Rice Research Institute (IRRI) in partnership with the Department of Water Resources and the Department of Agriculture and Farmers' Empowerment, Govt of Odisha.

Incubating one Women Farmer Producer Company (WFPC) in the Balangir district, with a diverse product and services portfolio, is one of the project's key deliverables and is being designed and implemented on the field by Access Livelihoods Foundation. The project aims to benefit 3000 women farmers by mobilising them into the producer company and providing various benefits as part of the Producer Company. The project duration is from Dec '21 to Oct '24.



Access Livelihoods Clusters



Access Livelihoods is implementing 6 step beehive model for women producer companies across four states of India.

Financial Performance across clusters in FY 2021-22

	Srikakulam	Naganpalle	Vikarabad	Kalahandi	Gondia	Grand Total
Total Members	3,606	179	3,109	1,751	4,790	13,435.00
Total Share Capital (Rs. L)	25.74	17.01	40.32	16.15	83.98	183.20
Subscription Fee (Rs. L)	0.17	0.70	13.82	8.51	15.01	38.21
Business Turnover (Rs. L)	42.77	10.43	48.76	52.13	32.76	186.85
Net Profit/Loss (Rs. L)	-5.05	-0.28	46.78	-23.09	-9.51	8.85

Balangir

In Odisha, another cluster was identified in partnership with International Rice Research Institution. The ClimatePRO project aims to enhance farmers' income through a scientific and guided approach to paddy production. Access Livelihoods implemented the project. The design of the program is as follows –

Shareholders and Share capital - 3000 women farmers and 45 Lakhs as sharecapital	Seed Production - 200 women seed growers and 1 women owned brand	Women business leaders - 30 women leaders and 5 micro-enterprises
Agroecology - 250 farmers, 80 certified in organic production, 100 home nutrition garden, 1 open pollinated seeds bank	Local employment generated - 15 community members trained and employed	Farmer services - 1500 farmer participating in business and receiving services

The various activities undertaken in the FY 2021-22 are –



Kalahandi

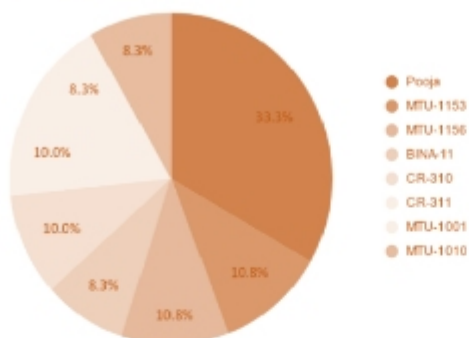
Adarsh Dharamgarh Farmers Services Producer Company Limited covers the Koksara and Dharamagarh block of the Kalahandi district in Odisha. The producer company covered 1751 women farmers across 31 villages. The various activities undertaken by the producer company for the financial year 2021-22 include the producer company undertaking agroecological interventions and paddy seed business. The producer company also undertook the retail business that supported the members to avail of quality grocery products at a lower cost at their doorsteps.

Seed Business

The Paddy seed business, which was initiated in the year 2019, continued for the year FY 2021-22 also. The seed business covered 300+ farmers across 26 villages from 2019-2021. In FY 2021-22, the producer company's sales supported the members from the pre-production stage to the marketing of the seeds.

The various activities undertaken in the FY 2021-22 are –

Varieties in FY 2021-22



The seeds produced by the members were marketed in the adjacent districts, and a sale of Rs 39.53 Lakhs. The seeds were sold in Odisha's Bargarh, Nuapada, Kalahandi, Koraput and Nabrangpur districts.

The seed is produced on a huge scale. The production of the seeds was closely monitored throughout the process, and special care was taken to ensure that no varieties were mixed in the process. The certification and evaluation are also supported by the OSSOPCA, or Odisha State Seed Production Corporation. The producers were also taught how to make high-quality seeds.



The producers were also given infrastructure support by establishing the processing unit and pellets to store the seeds. Some infrastructure, such as larger storage and processing units, were leased to properly store the product. To ensure reduction in

damage due pest infestation and increase in the moisture special measures were taken in the warehouse and storage procedures. One of the initiative was placement of crates under the bag of paddy seeds.



Retail Business

The retail business was started with an objective of providing high quality grocery at a reasonable cost to the members of the producer company. The retail services was provided to **1123 members** of the producer company. The service which started in the year 2020 during the Covid-19 and continued in the financial year 2021-22 as well, aimed to provide hyperlocal delivery of more than 40 products of daily use.



Input Services

Input services includes the fertilisers and seeds that is provided to the members at a lower rate than the retail prices and thus reducing their input costs and aid in the increase in the agricultural income. In the Financial Year 2021-22, 164 women member farmers were provided agricultural inputs.



Financial Summary

P&L

Sr.no	Heads	FY 19-20 (In lakh)	FY 20-21 (In Lakh)	FY 21-22 (In Lakh)
1.	Total Sales in Different Business	10.02	118.35	52.43
2.	Total Interest Income	2.36	4.98	4.56
3.	Total Direct Expense	11.78	39.2	14.04
4.	Net Profit	10.21	-61.9	-25.73

Business – Wise Financial Summary FY – 2021-22

Sr.no	Business	Turnover (In lakh)	Total Expenses (In Lakh)	Total Expenses (In Lakh)	Number of Member serviced
1.	Seeds Business	39.53	38.54	-0.99	79
2.	Retail Business	5.6	7.5	-1.9	1123
3.	Input Business	4.30	6.56	-2.22	164

Gondia

Paoni Tribal Women Farmer Services Producer Company is situated in Deori and Arjuni Moregaon Taluka of Gondia district of Maharashtra. The producer company covers 4796 members across 125 villages. The 85% of the members belong to the local tribal communities. The producer company was established in the year 2016.

The major activities undertaken in the cluster are – Semi-Desi Variety of Poultry production, women entrepreneurship programme, Digital Financial Inclusion program funded by Amazon, Agroecological activity.

Retail Grocery Business

The retail grocery business was started in the year 2019. The hyperlocal delivery of the grocery ensured accessibility to good quality products. For the provision of the retail services, the stocking of the goods is done at the warehouse owned by producer company. The order is taken from the members home and then after proper packaging it is delivered at the members' doorstep. In the year 2021-2022, **3300** members were provided retail grocery services.



Semi-intensive Poultry Business

Semi-intensive poultry housing is highly suitable for small farmers and it also reaps maximum benefits. The Semi-intensive poultry business was done with **125** producer

company members. The producer company introduced Improved desi Kaveri breed to the members. The quality is close to the desi variety and it has a faster growing period of 90 days making it favourable for the farmers.

The producer company provided constant support to the members during the production process. The brooding of chicks was done at the central facility for 15-20 days wherein vaccinations were also given against life-threatening diseases. After the distribution of chicks to the members, close monitoring was done by the experts and lastly the marketing support was also provided to the members through the producer company.

Financial Summary

Business – Wise Financial Summary FY – 2021-22

Sr.no	Business	Turnover (In lakh)	Total Expenses (In Lakh)	Total Expenses (In Lakh)	Number of Member serviced
1.	Retail Business	-	-	-	3300
2.	Poultry Business	-	-	-	125

Srikakulam

The Kotturu Tribal Farmer Services Producer Company Limited (KTFSPCL) was incubated by Access Livelihoods with NABARD support in the year 2017. with 3,606 women members and a total share capital of 25.75 lakhs. The PC is operational in 42 panchayats covering 228 villages. Major crops in the area are paddy, pulses and cash crops like groundnut, cashews etc. Key businesses are – cashew business, input business, turmeric business, hill broom business, financial services and retail grocery services.

Agroecological Activities

In the FY 2020-21, non-pesticide management and agroecological practices were initiated in the cluster. In the first year, 2020-21, Non-pesticide management, seed treatment and capacity building of the farmers were conducted.

In FY 2021-22, the PC initiated the next phase of the program by starting Organic farming practices on **206 acres with 188 farmers in 2 mandals** – Kotturu and Meliaputti in kharif season. Some of the significant activities under the initiatives is listed below -

Capacity building of farmers associated with the producer company in various organic farming practices -

- Seed treatment by Beejaamruthu
- Packages of practices of organic farming
- Preparation of biochar
- Azolla preparation

Distribution of seeds

- Desi/indigenous varieties of seeds were distributed among the farmers like Navara, Sindasanalu, Gangasanalu and Rajamudy.
- Distribution of vegetable seeds were also undertaken.



Cashew Business

Cashew cultivation, collection, processing and marketing is done by the producer company and is supported by Access Livelihoods Foundation. The total revenue generated from the cashew sale is **36 Lakhs**.

Vikarabad

Kodangal cluster was incorporated to promote a Women Farmers Beehive in the backward region of the erstwhile Mahabubnagar district. There are three Women Farmers Producer Companies in this cluster. Promoted under Operation Beehive of Access Livelihoods Consulting India, these enterprises are presently working for the promotion of livelihoods of their 3109 members, who are benefitting from different services offered by the producer companies, which, in turn, is leading to their social and economic development.

Since their inception in 2013, the WFPCs have provided farm input services (seeds, fertilisers, pesticides), farm output services (Red Gram, Groundnut & Paddy), Financial Services (Crop loans, general-purpose loans to members), and Grocery Services to more than 2000 members.

Agroecology

The agroecological activities undertaken in the Kodangal cluster in the FY 2021-22 are listed below in the following table -

Number of farmers covered	139
Number of acres	151.5
Number of villages	12
Major crops	Red gram, Green gram, Ground nut
Trainings on organic farming	6 orientation trainings were conducted on organic farming and 1 training was conducted on seed treatment.
Organic input support	Trichoderma was procured and distributed to 133 farmers for seed treatment. Amulaya gold, a plant growth promoter was provided to 98 farmers.
Promotion of polyculture	Promotion of multi-cropping was done including cultivation of border crops, trap crops and inter-crops.
Marketing Support	47.5 quintal of redgram sold to organic buyer (10% of the farmers)

Under the agroecology component, the farmers were trained in various interventions were undertaken – institution and capacity building of farmers, provision of technical support through testing of soil quality, polyculture and post-production support and marketing services. Several interventions were undertaken with respect to the promotion of the organic farming – setting up of vermi-compost units, nutrition gardens, and capacity building of farmers on the process and practices of the organic farming.

Capacity building workshops were conducted on seed treatment, vermicompost preparation, nutrition garden, bio-inputs preparation and orientation on PGS certification and processes involved. Exposure visit was also conducted for the farmers to understand the scope of the agroecology wherein the farmers were taken to indigenous seed bank created by women at Deccan Development Society, organic vegetable market, and organic farm.

Another technological intervention that was undertaken was GPS tagging. GPS tagging of the farmers' field helps to freeze the farmers field for the complete conversion into organic farming and also helps to gauge the biodiversity found in the selected field.

Rangareddy

The Naganpalle cluster (Naganpalle Mahila Producer Company Limited) is situated in the Ibrahimpatnam mandal of Rangareddy district of Telangana. The producer company was established in the year 2019 with 188 members.

In the FY 21-22, the producer company provided various services to its members like grocery or retail services, organic vegetables procurement, agri-input services, financial services, market linkage and custom hiring services.

As part of the service delivery, the details of the members benefitted through different services is listed in the following table –

Services	Member outreach in 2020-21	Member outreach in 2020-21	Turnover 2020-21 (in Lakhs)	Turnover 21-22 (in Lakhs)
Financial Services	69	84		
Organic vegetables procurement	5	10	5	3
Cattle feed services	10	10	0.54	0.79
Custom hiring services	30	30	0.94	0.96
Retail grocery	120	65	8.149	9.689

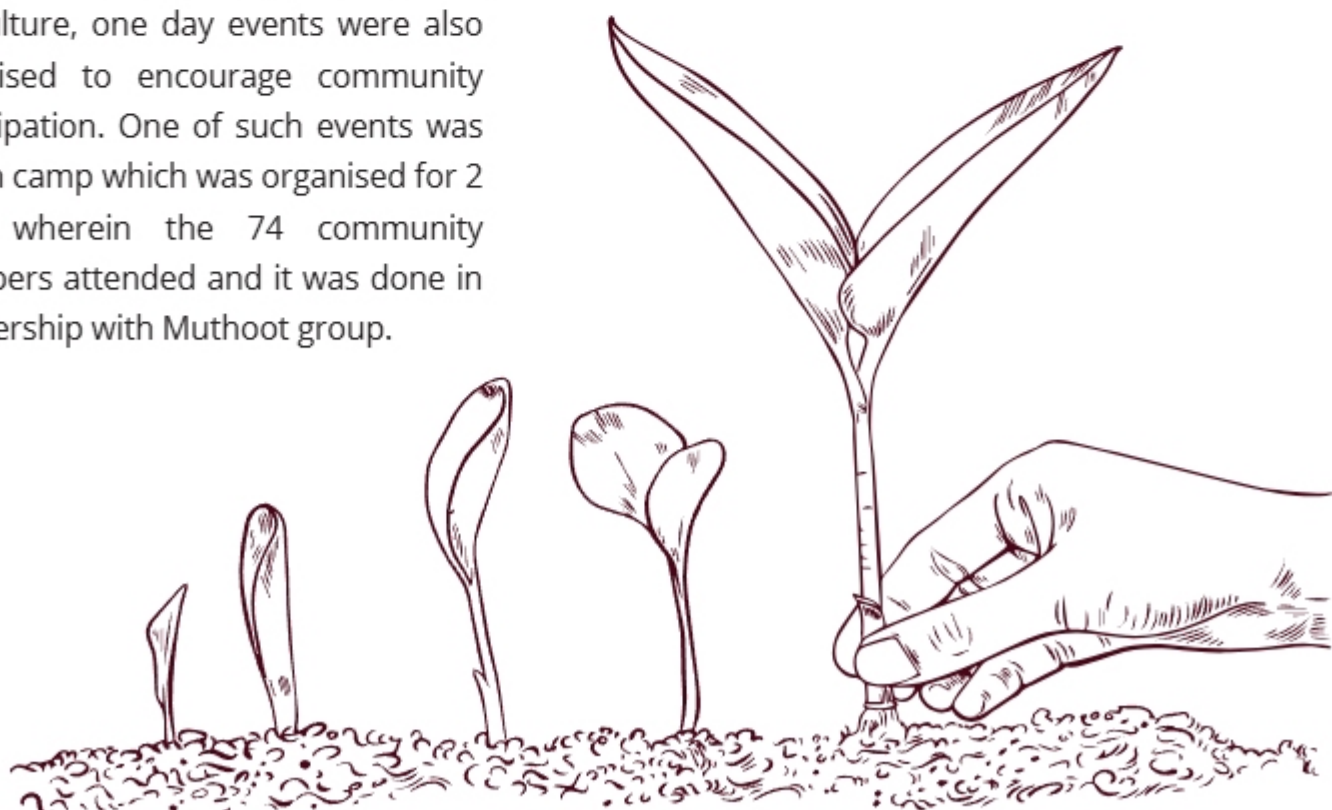
The procurement of the organic vegetables started in January 2021.

34 organic certified farmers
holding 40 acres of land

**Partnered with 9 organic
stores in Hyderabad**

Apart from the **traditional rice cultivation**, **potato cultivation** is also
piloted in the region

Apart from the interventions in agriculture, one day events were also organised to encourage community participation. One of such events was health camp which was organised for 2 days wherein the 74 community members attended and it was done in partnership with Muthoot group.



Access Livelihoods Artisans Foundation



Key Highlights of 2021-22

- The garment business commenced
- The outreach through skilling program reached to **471**. The details of the same is listed below –

#	Skill	Participants Trained
1	Weaving Techniques	105
2	Soft Technology	36
3	Marketing	29
4	Quality Assurance	301
Total		471



Funds raised

- Affordable and equitable technology solutions for small and marginal farmers (CAF Foundation) – 33.6 Lakhs
- Reimagine Weaver Enterprises (SIDBI) – 19.55 Lakhs

Creating an Agency of Women in the Weaving Value chain in India

The 3-year project till Jan 2023 is implemented with support from 3ie (International Initiative for Impact Evaluation), which aimed to impact 1700 women weavers by 2023 through collectivisation. Under the program, various interventions were conducted in terms of upskilling the weavers, design innovations, developing an integrated Handloom Hub and marketing products produced by our weavers.

Capacity Building of Weavers

Skilling programs were designed based on the needs and the skilling gaps in our production clusters, and training was delivered. Curriculum and moduled were developed in the local language to ensure better accessibility of knowledge and better learning outcomes. The various skilling programs that were conducted and the number of participants are mentioned in the following table –

Quality Assurance (QA)	Weaving Techniques (WT)	Soft Technology (ST)
• 258 weavers trained • Srikakulam, East Godavari and Narayanpet cluster	• 89 weavers trained • Srikakulam, East Godavari and Narayanpet cluster	• 36 weavers trained • Narayanpet cluster

Weavers have been trained in the following techniques:

- Paperwork - artwork-based extra-weft technique and is one of the finest figurative extra-weft techniques done in the country.
- 3 shuttle - interlocking the weft yarns to create the motifs
- Ballakammi - picking of the warp ends for the extra weft to produce small dot-like extra weft figures
- Buta - extra-weft technique with a slightly more textured motif
- Kuppadam - a weft-interlocking technique to create contrasting borders in sarees and fabric

Technology Intervention

ERP for handloom was developed for standardising the processes, and ERP Next exploration was done to develop skilling programs.

Design

- 1087 new pieces were launched online as part of the apparel collection.
- Completed first round of experimentation of re-engineered textiles and developed 50 samples.



Access Livelihoods Marketing Services



Key Highlights of 2021-22

In 2021-22, Access Livelihoods Marketing Services, under the brand name Creyo marketed various products produced and sourced from the member farmers. Some products are organic vegetables, Handlooms, cashews, paddy seeds and red gram. The details of sales from different clusters are listed below:

	Srikakulam	Kalahandi	Kodangal	Naganpalle	ALAF	Total
Vegetables	-	-	-	316,682	-	316,682
Handlooms	-	-	-	-	13,100,207	13,100,207
Raw Cashew	3,666,448	-	-	-	-	3,666,448
Paddy Seeds	-	2,279,010	-	-	-	2,279,010
Red Gram	-	-	3,400,355	-	-	3,400,355
Total PC Sales	3,666,448	2,279,010	3,400,355	316,682	13,100,207	22,762,702
ALMS Fee	5%	5%	5%	5%	5%	5%
ALMS Revenue	183,322	113,951	170,018	15,834	655,010	1,138,135

	Srikakulam	Kalahandi	Kodangal	Total
Paddy Seeds	-	1,017,300	-	1,017,300
Cashew Nuts	742,795	-	-	742,795
Ground Nut Oil	-	-	115,500	115,500
Groundnut	-	-	60,000	60,000
Toor Dal	-	-	13,800	13,800
ALMS Sales	742,795	1,017,300	189,300	1,949,395

Access Livelihoods Learning Foundation



Access Livelihoods learning foundation includes all the educational and skill development programmes implemented by Access Livelihoods. The three major programmes run by Access Livelihoods are –

**Social
Entrepreneurship Program**

**Women
Entrepreneurship Program**

**Agricultural
intrapreneurship Program**

**Reimagine Responsible Enterprises
– 30 fellows**

Key Highlights of 2021–22

- The 6th Cohort of the TII-SEP programme started with 15 seekers.



- The 13th, 14th and 15th Batch of the agri-intrapreneurship program was completed. The details of the same are listed in the following table –

Access Livelihoods learning foundation includes all the educational and skill development programmes implemented by Access Livelihoods. The three major programmes run by Access Livelihoods are –

#	Particulars	Details
1	No. of Candidates reached (Online/Offline)	5000+
2	Registrations	488
3	Applications	163
4	Batch 13	30 participants
5	Batch 14	37 candidates
6	Batch 15	28 candidates



- Women Entrepreneurship Program further expanded to 4 districts in 3 states to 350 participants with partnership of GIZ.



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