

# Access Livelihoods Consulting India Ltd.

(CIN: U74140AP2005PLC047514)

## Annual Report 2013-14

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## The Year in Summary

In 2013-14, ALC India took many encouraging steps towards its vision of enabling equitable and sustainable economic development for marginalized by provision of professional services. We hope that the work done this year will lay a concrete foundation for even more significant work in the years ahead.

Here is a snapshot of the key developments during 2013-14:

- Reach of community programs grew to 65,000 marginalized producers
- Rs. 18 crores worth of produce was procured by 9 two-year old Farmer Producer Companies of 12,000 farmers spread across Karnataka, Maharashtra and Telangana
- A one-of-its-kind project was launched to incubate a Producer Company of 3000 Weavers in East Godavari, in partnership with SERP
- In partnership with NSDC, a project to offer skilling for 3,00,000 in 10 years was launched
- Ford Foundation approved a proposal to fill a key gap – ALC India will offer 3-year fellowships to develop livelihoods professionals who will serve Producer Companies
- Access Tribal Livelihoods Services stabilized and rapidly expanded services for Forest Produce Gatherers in Odisha
- Access Livelihoods Development Finance Limited Liability Partnership (LLP) was established, to address the key issue of Livelihoods Finance
- Recognition as well as an opportunity was earned from Bihar Rural Livelihoods Project (BRLP) for an innovation for the Livestock Holder community
- 25 projects delivered through our Partner Program Services (PPS)
- A pilot to raise equity for ALC India through the relatively new space of investment crowd funding was tested

### **Key Performance Indicators**

Total Number of Projects	40
Total Number of External Projects	25
Total Number of Internal Projects	15
Total Number of Direct Reach Projects	06
Total Number of Indirect Reach Projects	22
Total Human Resource (no. of staff)	69
Total Revenue (Rs.)	3,02,39,874/-
Total Number of Households Serviced Directly	65,000
Total Number of Partners Serviced Indirectly	17

## Company Profile

Registered name	:	Access Livelihoods Consulting India Ltd.
Legal character	:	Public limited company
Date of incorporation	:	September 19, 2005
Paid-up share capital	:	Rs 30,81,830/-
External auditor	:	VSPN, Chartered Accountants, Hyderabad

## ALC India's Focus Communities



## Mission

To enable equitable and sustainable economic development for marginalized by provision of professional services to individuals and collectives/organizations/institutions. It will ensure that the marginalized are recognized as active contributors to growing economy and enable equitable share of wealth gets generated and distributed in favour of them.

## Board of Directors

- Dr. Yerram Raju, Independent Director
- Dr. NV Belavadi, Independent Director
- Mr. K V Raju, Independent Director
- Mr. G Satyadev, Shareholder Director
- Mr. G V Krishnagopal, Executive Director & Chief Executive Officer
- Mr. G V Sarat Kumar, Executive Director & Chief Programs Officer

## Reimagine Organisations

In 2013-2014, a new organisational structure was made operational. The re-organisation involved the creation of four internal divisions:

**Partner Program Services:** All indirect outreach projects will be handled by this division. Services to partner agencies through various functional domains will be extended. Four domains that have established service models, namely Program and Project Management, Human Resource Management, Livelihoods Development Finance and Marketing & Business Development, will become operational.

**Livelihoods Program Initiatives:** All livelihood program initiatives will be handled by this division. Three initiatives, related to information technology, livelihoods models and Access Livelihoods Group, will be undertaken.

**Internal Operational Services:** All services related to the internal needs of ALC India are clubbed under one Operations Head.

**Community Program Services:** ALC India's Community Services involve the design and delivery of an integrated package of services that focus on individual communities such as Farmers, Weavers, Livestock Holders, Forest Produce Gatherers (mostly Tribals) and other vulnerable communities. Here, the service models are designed around the needs of the community.

ALC India has, in the period from 2011-14, established three programmes where we work directly with economically marginalized communities. The programmes are:

Program	Partner	Community	Location	Planned Reach
Artisan Enterprise Program to establish 1 Producer Company	Society for Elimination of Rural Poverty (SERP)	Weavers	Andhra Pradesh (Mandapeta in East Godavari District)	3,000
Employment Generation Program	National Skill Development Corporation (NSDC)	Small & Marginal Farmers; Small Livestock Holders	Andhra Pradesh, Karnataka, Maharashtra, Telangana	3,00,000 in 10 years
Farmer Enterprise Program (9 Producer Companies Established; incubation continues)	Small Farmers Agribusiness Consortium (SFAC) (2011-13)	Small & Marginal Farmers	Karnataka, Maharashtra, Telangana	12,000

## Key Outcomes: 5 Es

Sustainable economic development for the benefit of the economically marginalized can only be accomplished by addressing issues and enabling outcomes at both the macro and

micro levels. The following five outcomes or Five Es were identified as cornerstones for assessing the impact of ALC India's work:

- Enterprise Promotion and Development
- Employment Generation and Development
- Equitable Economy
- Economic Growth and Development
- Empowerment

### **Enterprise Promotion and Development**

ALC India seeks to promote individual and group enterprises of the economically marginalized to enable them to better engage with the market. ALC India engaged in the following enterprise promotion projects in 2013-14:

#### **Artisan Enterprise Program (AEP)**

Partner: Society for Elimination of Rural Poverty (SERP), Government of Andhra Pradesh

**AEP** was initiated in the year 2013-14 through the promotion of "Godavari Women Weavers' Services Producer Company" in East Godavari district. The project envisages providing sustainable livelihoods to 3000 weavers by putting the handloom sub-sector on a growth trajectory. The project aims to integrate the entire value-chain by developing a "fibre to fashion" model in the district. This will not only improve the local economy but also help in providing a professional set-up of production and marketing. This will also address the aspirational issues of the weavers, as the project will build their techno-managerial skills.

#### **Progress in 2013-14**

#	Particulars	Amount Rs.
1	SERP Grant	17,19,000
2	Total Expenses	37,08,260
3	Surplus/Deficit	-19,89,260
4	Loan from ALDF	25,00,000
5	Procurement	10,42,721
6	Sales	11,52,757
7	Profit from Sales	1,10,036

In the year 2013-14, the project worked on building the base for membership. The key focus areas were:

1. Membership mobilization: Using promotional material, mobilization campaigns, movie shows, exposure visits, Q&A sessions with weavers

2. Setting up the project office
3. Recruitment
4. Developing key documents: Detailed Project report, Approach Paper, Budget Tracker, Financial Systems
5. Capacity building of new staff
6. Initiation of registration process of the producer company: identification of the promoters, legal documentation
7. Experimental production: Developing 50 new designs, production of short-listed designs and getting feedback from the market
8. Experimental sales: Procurement of existing products from cooperatives and master weavers to understand the market for East Godavari products
9. Exploration of land for work-shed
10. Identification of key resource persons in production
11. Formation of Advisory committee

### **Plans**

In 2014-15, the AEP will focus on integrating the production system through centralized sizing and setting up of a chain of retail outlets for the Producer Company's products.

### **Farmer Enterprise Program (FEP)**

**Partner:** Small Farmers Agri-Business Consortium (SFAC)

ALC India, with support from Small Farmers Agri-Business Consortium (SFAC), facilitated the formation of Farmer Producer Companies (FPCs) in 3 Indian states. While the initial duration of the project was 2 years, ALC India plans to work with the farmers over a period of 8-10 years, until the farmer members are fully enabled to run their FPC. ALC India provides handholding support to FPCs in building their capacity and upgrading their skills. In addition, the farmers also receive guidance in managing the FPCs smoothly. Apart from this, technical training and assistance are also provided. The farmers are also linked with the input suppliers as well as the market.

### **Progress in 2013-14**

ALC India offered a range of services to the 9 Farmer Producer Companies. Services included facilitating tie-ups for inputs, creation of demo plots and services like soil testing.

On the business front, the 9 Producer Companies focused their energies on procurement – both SFAC procurement as well as commercial procurement. Together, the 9 Producer Companies which have over 12,000 member farmers achieved a total procurement of pulses and groundnut worth Rs. 18 crores.

It is noteworthy that the value of procurement – Rs. 18 crores – was the second highest among the Producer Companies incubated by SFAC partners.

After completion of SFAC's 2-year support, ALC India continues to work closely with the Producer Companies to facilitate the development of their enterprises to include warehousing infrastructure and processing units.

### Partner Program Services: 2013-14

ALC India's Partner Program Services focus on needs that people's enterprises, government agencies, NGOs, corporates and foundations have in specific domains such as Livelihoods Mapping, Business Design, HR, Value Chain Analysis and Skill Development. Here, the services are offered to meet the specific needs of the partner organisations.

ALC India's PPS division worked on diverse projects in 2013-14. In addition to studies such as value chain analysis and feasibility study, ALC India was able to work with partners on other significant themes. For example, ALC India's engagement as the technical agency for RRA Network for the Institution Building theme.

Please see our Annexure for a full list of projects ALC India executed in 2013-14.

### Ford Foundation Grant

The grant from the Ford Foundation was effective in serving the following purposes during the year 2013-14:

- Formation of Tribal Farmers Producer Companies (TFPCs)
- Expansion of outreach of tribal households in Odisha
- Initiation of resource mobilization for Women Farmers Producer Companies (FPCs)
- Tap large scale government projects for more outreach
- Develop integrated livelihood service models
- Value chain assessments, diagnostic studies and design programmes for producer enterprises promotion

Summary of Outreach 2013-14	
Number of relevant projects taken up	11
Total value of projects leveraged (Rs. Crore)	1.32
Key Clients	FWWB, SFAC, Department of Agriculture, NABARD, Odisha Forestry Sector Development Project (OFSDP), Wardhannapet Dairy, Mulukanoor Dairy, Tata Power, Rabobank Foundation, Hivos India
States covered	Odisha, Andhra Pradesh, Maharashtra, Karnataka
Target stakeholders	Women farmers in rainfed areas, Tribal farmers, Women dairy farmers, handloom weavers
No. of target stakeholders covered	18,760 (Directly 18,600 through FPCs and 160 through Employment Generation Programme); 32,818 (Indirectly)

### **Umbrella Programme on Natural Resources Management (UPNRM)**

In order to further upscale and integrate NABARD's existing and future Indo-German NRM efforts into one streamlined approach of participatory NRM related interventions, NABARD and GDC has launched the Umbrella Programme on Natural Resources Management (UPNRM).

The programme objective is to contribute to mainstreaming of holistic, participatory and financially sustainable livelihood solutions into public NRM policies and financial instruments for improving the livelihoods of the rural poor based on the sustainable natural resource use and management.

The objective of the assignment was to strengthen the capacities of channel partners who are operating in the form of community based organisations under the UPNRM programme. To strengthen the Farmers Federations (formed out of Farmers Clubs) promoted by NABARD, ALC India took up various tasks. These include preparation of bylaws and business rules, documentation, creating mechanism for loan tracking, streamlining board meetings and AGM, implementing tally based accounting, training on aspects linkages, enterprise promotion and budgeting.

Project name: Strengthening of two community based organisations under UPNRM program

Locations: Bharatpur (Rajasthan) and Salem (Tamil Nadu)

Value of Project: Rs. 14, 95,062

Funder: GIZ

Brief Description:

The assignment was to provide consulting support to channel partners in the following areas

1. Governance system
2. Responsibility and role clarity of board
3. Community/women participation in decision making
4. Knowledge on organization finance and accounts
5. Optimizing resources and improving performance
6. Inclusive development
7. Social performance management
8. Benefit sharing mechanism

### **Revitalizing Rainfed Agricultural Network (RRA)**

ALC India partnered with Hivos, an international development organization for a project on "Thematic inputs on institutions towards revitalizing rainfed agriculture". ALC India extended technical support to comprehensive pilots around the thematic area of institutions and markets that are Revitalizing Rainfed Agricultural (RRA) Network. We also worked on the development and dissemination of knowledge around the thematic

area through documentation, research (both at primary locations of comprehensive pilots and through secondary research).

### **NSDC STAR Scheme**

The objective of this scheme is to encourage skill development for youth by providing certification and monetary rewards for successful completion of approved training programs aligned to various roles in different sectors of the economy. Specifically, the Scheme aims to:

- Encourage standardization in the certification process and initiate a process of creating a registry of skills
- Increase productivity of the existing workforce and align the training and certification to the needs of the country
- Provide Monetary Awards for Skill Certification to boost employability and productivity of youth by incentivizing them for skill trainings
- Reward candidates undergoing skill training by authorized institutions at an average monetary reward of Rs. 10,000 (Rupees Ten Thousand) per candidate

### **Tata Power**

Tata Power engaged ALC India (Access Livelihoods Consulting India Ltd.) to carry out an in-depth Dairy Feasibility Study in 32 catchment villages of Maval (Pune district, Maharashtra) and develop a detailed Business Plan for the dairy project.

Maval is one of Tata Power's production locations. As part of its social endeavours, Tata Power undertakes initiatives that focus on the project area communities. Tata Power expressed its intent to undertake an integrated dairy development project in Maval that would benefit 5,000 to 7,000 farmers. As a first step, ALC India carried out the aforesaid Dairy Feasibility Study with Maval as the centre, covering neighbouring villages and markets.

ALC India's Dairy Feasibility Study sought to assess the feasibility of dairy activities in the selected cluster of villages; assess the economics of dairy development; and identify the area of operation (villages, milk routes and dairy plant location). The Dairy Feasibility Study revealed the following: marked preference for packaged milk among households; willingness among households to consider a new brand; significant supply of liquid milk; sufficient availability of water, grazing land and dry fodder for cattle; average levels of milk yield; and need for a package of dairy-focused services (like cattle loan, insurance, artificial insemination and feed).

### **ALC India's Progress in 2013-14**

In 2013-14, ALC India targeted to train four batches of dairy farmers to enhance the milk productivity they are able to realize. In response to the mobilization process, 293 dairy farmers registered for the training program at two locations. The first batch was

launched in February 2014 for the dairy farmers of Wardhannapet Dairy in Warangal district of Telangana.

In 2014-15, ALC India plans to train 2500 dairy and paddy farmers.

### **Access Tribal Livelihood Services (ATLS)**

In its 4 years of operation, ATLS has offered professional services to 50 organizations in 3 states of India. ATLS has achieved a direct reach of 23,000 marginalised individuals. Services offered by ATLS include Consulting Services which include a strong capacity building portfolio and Incubation Services for promoting tribal enterprises. ATLS provides support services to 4 Producer Companies of tribals with a total coverage of 4,000 farmers.

ATLS works with government agencies, development agencies, development finance institutions and funding agencies. Among other projects, ATLS has worked on a project to support 19,000 NTFP collectors under the Odisha Forestry Sector Development Project (OFSDP).

### **Odisha Forestry Sector Development Project (OFSDP)**

The Odisha Forestry Sector Development Project (OFSDP) Aims to promote sustainable forest management in the state with a larger goal of supporting rural livelihoods. This is a 7 years project (2006-13) and is executed by an autonomous society under Forest and Environment Department, Government of Odisha, with the assistance from Japan International Cooperation Agency (JICA). Two main components of the project are restoration of degraded forests and community/tribal development through community empowerment, Income Generation Activities (IGA) and Livelihoods Improvement.

Based upon the project achievements and evolving needs in response to project developments as well as policy changes, duration of the project has been extended by 2 more years till March 2015.

The Project is being implemented in around 2400 selected forest-fringe villages in 14 Forest/Wildlife Divisions with active participation of the communities organized as Vana Samrakshyana Samiti (VSS) or Eco-Development Committee (EDC) and Self Help Groups (SHG). ALC India and with consortium partner SPARDA came into agreement on 9th October, 2012 for providing IGA support services in 244 villages of three division Keonjhar, Bhadrak and Balasore.

During the two years of its involvement in the project, ALC India and its IGASA team has been able to meet most of the physical indicators such as loan linkage, loan recovery, capacity building trainings, business development, During the two years, a loan of around Rs. 7.12 crore has been disbursed to various SHGs across three divisions including the loan amount of Rs. 3.16 crore disbursed during the previous year. Recovery rate of these loans has also been better with an average of 80% over 60% of the previous year. There has been increased use of loan and the nature of loan use has also been shifted from

consumption purpose to income generating activities. Skill development trainings have been provided to cluster members for a total of 32 days.

### **Access Livelihoods Development Finance (ALDF) LLP**

For a long time now, we have been cognizant of the fact that critical gaps in Finance (availability, affordability) and related services was affecting efforts to promote livelihoods. In 2013-14, ALC India gave shape to its plan to address the Livelihoods Finance gap.

Accordingly, ALDF LLP was established to raise funds, offer financial products and services and add value with related technical services. Specifically, ALDF LLP will focus on Producer Companies to address their finance needs.

## Business Development

2013-14 was a steady year for Business Development, as ALC India focused energies on scaling up the community programs such as the FEP and AEP. During the year, ALC India obtained business worth Rs. 2.15 crores.

Division	Domain	Sanctioned value of proposals (Rs. lakhs)
<b>PPS</b>	HRM	16.87
	LDF	14.65
	PPM	36.57
	MBD	0.00
	IOM	24.97
<b>CPS</b>	FEP	0.00
	AEP	120.00
<b>LPI</b>	LMR	2.85
	<b>Total (Rs.)</b>	<b>2,15,90,605.00</b>
		<b>Rs. 2.15 crores</b>

## Plans

In 2014-15, ALC India enters the next phase in its model of promoting producer enterprises. Seed support extended by partners to the Farmer Enterprise Program (FEP) and Tribal Enterprise Program (TEP) has come to an end. We will continue incubating the producer companies, linking ALC India's success and failure to the success and failure of the producer enterprises.

Furthermore, ALC India also plan to focus on researching, architecting and testing new business models in different spaces, to support livelihoods through enterprise creation and employment generation.

## Annexures

### Balance Sheet 2013-14

<b>ACCESS LIVELIHOODS CONSULTING INDIA LTD. HYDERABAD</b>			
<b>BALANCE SHEET AS ON 31.03.2014</b>			
<b>Particulars</b>	<b>Note No.</b>	<b>AS ON 31.03.201 4</b>	<b>AS ON 31.03.20 13</b>
		\	\
<b>I. EQUITY AND LIABILITIES</b>			
<b><u>(1) Shareholder's Funds</u></b>			
(a) Share Capital	1	3081830	500000
(b) Reserves and Surplus	2	669772	(465597)
(c) Money received against share warrants		0	0
<b><u>(2) Share Application money pending allotment</u></b>		0	0
<b><u>(3) Non-Current Liabilities</u></b>			
(a) Long-Term Borrowings	3	1780155	6459936
(b) Deferred Tax Liabilities (Net)	4	37421	27702
(c) Other Long Term Liabilities		0	0
(d) Long Term Provisions		0	0
<b><u>(4) Current Liabilities</u></b>			
(a) Short-Term Borrowings	5	32500000	187799
(b) Trade Payables	6	5,29,226	1,09,10,9 42
(c) Other Current Liabilities	7	19,46,791	14,06,442
(d) Short-Term Provisions	8	20,80,745	8,13,088
<b>Total Equity &amp; Liabilities</b>		<b>4,26,25,9 39</b>	<b>1,98,40,3 12</b>
<b>II.ASSETS</b>		\	\

<b>(1) Non-Current Assets</b>			
<b>(a) Fixed Assets</b>			
(i) Tangible Asssets	9	1967731	1783022
(ii) Intangible assets		0	0
		19,67,731	17,83,022
(b) Non-current investments		0	0
(c) Deferred tax assets (net)		0	0
(d) Long term loans and advances		0	0
(e) Other non-current assets	10	2100	4200
<b>(2) Current Assets</b>			
(a) Current investments		0	0
(b) Inventories	11	377640	80787
(c) Trade receivables	12	8983193	3447498
(d) Cash and cash equivalents	13	858136	199149
(e) Short-term loans and advances	14	30437138	1432565
(f) Other current assets		0	0
		4,26,25,939	1,98,40,312
<b>Total Assets</b>			
<b>NOTES TO ACCOUNTS</b>	15		
<b>Notes referred to above and notes attached there to form an integral part of Balance Sheet</b>			
<b>This is the Balance Sheet referred to in our Report of even date.</b>			
<b>FOR VSPN &amp; CO.</b>	<b>For Access Livelihoods Consulting India Limited</b>		
<b>CHARTERED ACCOUNTANTS</b>			
	<b>(Director)</b>	<b>(Director)</b>	
<b>(N. HARI BABU, CA)</b>			
<b>Partner</b>			
<b>Membership No. : 209819</b>			
<b>Firm Reg. No.: 008178S</b>			

## Profit & Loss Statement 2013-14

<b>ACCESS LIVELIHOODS CONSULTING INDIA LIMITED</b>				
<b>HYDERABAD</b>				
<b>PROFIT &amp; LOSS STATEMENT FOR THE YEAR ENDED ON 31ST MARCH, 2014</b>				
<b>Sr. No</b>	<b>Particulars</b>	<b>Note. No.</b>	<b>For the Year ending on 31.03.2014</b>	<b>For the Year ending on 31.03.2013</b>
			\	\
<b>I</b>	Revenue from operations	16	30239874	28073201
<b>II</b>	Other Income	17	1705416	938489
<b>III</b>	<b>III. Total Revenue (I +II)</b>		<b>31945290</b>	<b>29011691</b>
<b>IV</b>	<b><u>Expenses:</u></b>			
	Cost of materials consumed		0	0
	Purchase of Stock-in-Trade		0	0
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	18	-296853	0
	Consultants Benefit Expense	19	19552532	22670891
	Financial Costs	20	1570246	646432
	Depreciation and Amortization Expense	21	138409	131829
	Other Administrative Expenses	22	9593848	3792971
	<b>Total Expenses (IV)</b>		<b>30558182</b>	<b>27242124</b>
<b>V</b>	Profit before exceptional and extraordinary items and tax	(III - IV)	<b>1387108</b>	<b>1769567</b>
<b>VI</b>	Exceptional Items		0	0
<b>VII</b>	Profit before extraordinary items and tax (V - VI)		<b>1387108</b>	<b>1769567</b>
<b>VIII</b>	Extraordinary Items		0	0
<b>IX</b>	Profit before tax (VII - VIII)		<b>1387108</b>	<b>1769567</b>
<b>X</b>	<b><u>Tax expense:</u></b>			
	(1) Current tax		242995	156035
	(2) Deferred tax		8744	5203

<b>XI</b>	Profit(Loss) from the period from continuing operations	(IX-X)	<b>1135369</b>	<b>1608329</b>
<b>XII</b>	Profit/(Loss) from discontinuing operations		0	0
<b>XIII</b>	Tax expense of discounting operations		0	0
<b>XIV</b>	Profit/(Loss) from Discontinuing operations (XII - XIII)		<b>0</b>	<b>0</b>
<b>XV</b>	Profit/(Loss) for the period (XI + XIV)		<b>1135369</b>	<b>1608329</b>
<b>XVI</b>	Earning per equity share:			
	(1) Basic		22.71	32.17
	(2) Diluted		22.71	32.17
<b>Notes referred to above and notes attached there to form an integral part of Profit &amp; Loss Statement</b>				
<b>This is the Profit &amp; Loss Statement referred to in our Report of even date.</b>				
<b>FOR VSPN &amp; CO.</b>		<b>For Access Livelihoods Consulting India Limited</b>		
<b>CHARTERED ACCOUNTANTS</b>				
<b>Firm Reg. No.: 008178S</b>				
<b>(N. HARI BABU, CA)</b>		<b>(Director)</b>		
<b>Partner</b>		<b>(Director)</b>		
<b>Membership No. : 209819</b>				

## List of Shareholders

### Equity Share Capital

Name	Shareholding amount (Rs.)
Anil Kumar Padhy	5000.00
Anuradha Panigrahi	5000.00
B Bhaskar Rao	5000.00
Gautham Kumar	5000.00
G Satya Dev	120000.00
Guruprakash	5000.00
G.V. Krishnagopal	450000.00
G.V. Sarat Kumar	282000.00
Meenakhi Choudhury	10000.00
Nandiadwala Hussain	5000.00
Naveen Kumar Singh	10000.00
Nisha Kumari	5000.00
N. Madhumurthy	110000.00
Pramoda	5000.00
Pratap Kumar	10000.00
Prativa Sundaray	30000.00
Rama Mishra	2000.00
Rituparna Majundar	2000.00
Samyuktha	5000.00
Sandip Vairagar	8000.00
Sanjat Tripathi	10000.00
Santosh Kumar Mohapatra	12000.00
Shruti Seth	2000.00
Surekha	5000.00
Taru Golla	50000.00
Uma Nagarajan	2500.00
V Madhusudhan Rao	25000.00
	<b>1185500.00</b>

## Preference Share Capital

Aditi Mukherjee	100000.00
Girish Kanjula Reddy	300000.00
G.V. Rajagopal	600000.00
G.V. Sarat Kumar	59130.00
K. Surekha	166900.00
Madava Rao	4000.00
Meenakhi Choudhury	130000.00
Nalini Kumari	21890.00
N Madhumurthy	250000.00
Prativa Sundaray	146410.00
Prudvi. A	5000.00
Uma Nagarajan	13000.00
Vikram Krishna Swami	100000.00
	<b>1896330.00</b>

## Projects Under Taken in FY 2013-14

#	Division	Domain	Name of Project	Client
1	PPS	HRM	STAR Scheme: Training on Dairy Entrepreneurship	NSDC
2	PPS	HRM	Formation of Financial Service Co-operative	Alliance
3	PPS	HRM	Capacity Building of Earth Craft and AVANI staff	Avani
4	PPS	HRM	Training Programme at IRMA	IRMA
5	PPS	HRM	Need Assessment on Formation of Thrift Cooperatives	Alliance
6	PPS	HRM	Pre-operative phase of Formation of Thrift Cooperative, Anantapur District	Alliance
7	PPS	HRM	Recruitment Support to Chitrika	Chitrika
8	PPS	IOM	Management Support to Wardhannapet Dairy; Co-creation in Institutional Strengthening; Market Assessment and Productivity Enhancement (Milch Animal)	MWCD
9	PPS	IOM	Technical Support to Revitalizing Rainfed Agricultural Network (RRA)	HIVOS
10	PPS	IOM	Management Support to Wardhannapet Dairy	Wardhannapet Dairy
11	PPS	IOM	Strengthening UPNRM clusters	NABARD-GIZ
12	PPS	IOM	Management Support in Development and Promotion of Producer Company	KOVEL Foundation
13	PPS	LDF	Accounts Support to Chitrika	Chitrika
14	PPS	LDF	Designing and Training of Accounting Manual	SERP
15	PPS	LDF	Grant of National Skill Development Corporation	NSDC
16	PPS	PPM	Value chain study of Chilli & Mustard	Saral Services

17	PPS	PPM	Assessment of socio-economic impact of MGNREGA in Maharashtra	ITC
18	PPS	PPM	Dairy Feasibility Study and Business Plan Development	TATA Power
19	PPS	PPM	Livelihood Mapping of 6 blocks, 3 each at Udaipur and Jodhpur.	ICICI SATAT AJEEVIKA SOCIETY
20	PPS	PPM	Impact Assessment of SPS Programme	Axis Bank Foundation
21	PPS	PPM	Evaluation study of conservation cum development plan for PTGs	TRICOR
22	IOS	HRM	Recruitment Support to FEP	FEP
23	CPS	AEP	Promotion of weavers marketing federation (with Detailed Project Report)	SERP
24	CPS	AEP	Promotion of Godavari Women Weaver Services Producer Company	SERP
25	CPS	FEP	Promotion of Farmer Producer Organisation	SFAC