



reimagine livelihoods™

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2016-17 - A LOOK BACK

A year of new partnerships, a year of reaching out to new communities, a year of efforts bearing fruit and most importantly, a year of progress, 2016-17 was truly an exciting year at ALC India. It was a year of validation.

Over the past three years, we have, through our partners and sister concerns, collaborated with 21 producer organizations across five states. After seeing them through the initial hurdles, almost all the communities showed signs of promise and productivity in 2016. This year, they will likely achieve full-scale production, optimize operations, and show sizeable returns on investment.

This year we capitalized on opportunities that opened through the work we had done in the last 12 years. Vital partnerships were forged and new initiatives were launched. Notable among these was the launch of Access Livelihoods Foundation (ALF), a Section 25 company, which will ease the promotion of livelihoods among marginalized communities by allowing individuals access grants and charities from socially-conscious investors.

Through our collaboration with partners and community programs, our work has impacted over 65,000 households from marginalized communities to date.

Our committed team of workers has grown, to include 25 consultants and 6 interns this year. We reached a new high in our business development efforts, bagging projects worth ₹107.5 lakh. ALC India also achieved the distinction of being one of the six organizations, funded by the Atal Innovation Mission (AIM).

With technology and the constant shift in power and privilege that alters the social fabric of India, it is important that we stay relevant and focused on our mission. Efforts continue to look for and connect with hitherto untouched communities and organizations.

This report provides a comprehensive snapshot of our ongoing efforts with the communities during 2016-17, and the changes we are trying to bring about.

₹3.30 Crore

Total Revenue

57

Total Staff

12

Partners Served

16,077

Total number of households serviced directly

34 = 20 + 12

Total Number of Projects

Indirect-reach Projects

Direct-reach Projects



ALC INDIA PROFILE

Registered name : Access Livelihoods Consulting India Ltd.
 Legal character : Public limited company
 Date of incorporation : September 19, 2005
 Paid-up share capital : ₹27,101,830
 External auditor : VSPN, Chartered Accountants, Hyderabad

India's marginalized producers battle formidable odds to eke out a livelihood. Access Livelihoods Consulting India (ALC India), established in 2005, is a social enterprise that partners with about 65,000 marginalized producers, including small and marginal farmers, weavers, tribals, and small livestock-holders. To such producers, ALC India offers professional services delivered by a team of passionate individuals who have graduated from some of India's better institutions and chosen the road less traveled. ALC India's services support economically marginalized communities to develop skills, establish enterprises, turn the odds in their favor, and build livelihoods that are more rewarding, certain, and sustainable.

ALC India has promoted over 44 farmer producer companies in seven states, in multiple sectors and sub-sectors. It is currently involved in the promotion of 19 producer companies in three states, in the areas of dairy, handloom and agriculture and over 30,000 members from marginalized communities, mostly tribals.

As a matter of strategic choice, ALC India works primarily with women producers belonging to marginalized communities.

ALC India's mission is "to enable equitable and sustainable economic development by the provision of professional techno-managerial services to individuals and organizations in order to ensure that the economically marginalized are recognized as active contributors to a growing economy and to ascertain that an equitable share of wealth is generated and distributed to them".

ALC India envisions is to enhance the livelihoods of 10 lakh economically disadvantaged households.

BOARD OF DIRECTORS



P Mohanaiah
Shareholder Director



G Satya Dev
Executive Director



G V Krishnagopal
Executive Director &
Chief Executive Officer



G V Sarat Kumar
Executive Director &
Chief Program Officer

Communities We Work With



India's economy - 92% of the total workforce and 63% of the GDP

Communities We Plan to Work With



Partner Program Services (PPS)

To enable partners to design and implement effective, efficient, and sustainable livelihood programs, ALC India is providing consulting services to a wide range of partners through its Partner Program Services (PPS). The consulting services focus on four activities - solution design, resources mobilization, evaluation and learning, and implementation.

Through its technical assistance, ALC India shares its experience and learning in the design and implementation of livelihood interventions with its partners. Likewise, services to government, international organizations, the private sector, and non-profit sectors have enriched ALC India's capacity for program design and delivery for its incubated enterprises.

This year ALC India organized two exposure visits, in the areas of poultry and dairy farming, for Afghan farmers in association with CARD-F and GIZ. Through PPS, ALC India also tied up with Save the Children to conduct a livelihoods assessment survey among the Rohingya community.

In this year, ALC India continued three projects with the Leprosy Mission Trust of India (TLMTI) and Geneva Global.

Project Implementation Service

Project: Developing a producer company for leprosy-affected individuals
Partner: The Leprosy Mission Trust India (TLMTI)

In partnership with TLMTI, ALC India incubated a producer company for leprosy-affected in Tamil Nadu's Cuddalore district. Through the initiative, leprosy-affected individuals and other economically marginalized communities in that area will be trained in integrated service models (both backward and forward linkages). The promoted producer company will provide services across value chains in the areas of dairy farming, poultry, fishery, and handicrafts.

This project made following progress:

- Landscaping study on the formation of producer enterprise, savings and credit behavior among the target population, the dairy business model
- Registration of the producer company
- Savings and credit product development
- Business plan on cattle market, cattle infusion, feed service, milk, and value-added products
- Feed service operations
- Training of beneficiaries in feed and ration balancing, cattle infusion
- MIS for feed business design and development
- Resource mobilization for financial support to the dairy farmers





Community members from Leprosy affected area

Project: Capacity development of NGOs in creating livelihood opportunities for victims of bonded labor and trafficking

Partner: Geneva Global

Geneva Global and ALC India came together to build capacity among NGOs to create livelihood opportunities for the victims of child slavery, trafficking, bonded labor, and debt labor in Bihar and Uttar Pradesh. Implemented as an initiative of Freedom Fund, a global movement supporting frontline initiatives to tackle modern-day slavery, ALC India started its work with bonded labor and victims of trafficking, a major marginalized community. For the first time, the project made several accomplishments this year.

Highlights of the project include:

- Landscaping study of partner NGO challenges and opportunities in livelihoods, micro-enterprises, and vocational training
- Feasibility study for partner NGOs for livelihoods development
- Manuals and resources for NGOs develop livelihoods, micro-enterprises and employment opportunities

Project: Sustaining vocational training centers in Faizabad, Uttar Pradesh

Partner: The Leprosy Mission Trust India (TLMTI)

TLMTI partnered with ALC India to augment the performance of vocational training centers (VTC) for individuals affected by leprosy in Faizabad, Uttar Pradesh. The project aims at making these VTCs financially self-sustainable. ALC India instituted the following changes:

- Augmenting current revenue to cover budget deficits
- Utilizing existing resources to ensure additional revenue
- Increasing VTC services portfolio Resource mobilization to make the VTCs operational

The following objectives were achieved in 2016-17:

- Proposal for a production unit for non-woven bags at the Faizabad vocational training center
- Selection of ten prospective funders for VTC
- Marketing kit with pitch and presentation brochures
- The five-year strategic intervention plan



Community Program Services (CPS)

ALC India's Community Program Services (CPS) involve the design and delivery of an integrated package of services that focus on individual communities such as farmers, weavers, livestock-holders, tribals, and other communities. CPS designs service models around the needs of the community.

CPS focuses primarily on promoting and incubating producer companies, based on the six-step beehive model:



In CPS, promotion of livelihoods through livestock is done through the Livestock Enterprise Program (LEP). To improve productivity and income in agriculture, Farmer Enterprise Program (FEP) has been incubating farmer producer companies since 2012.



Livestock Enterprise Program



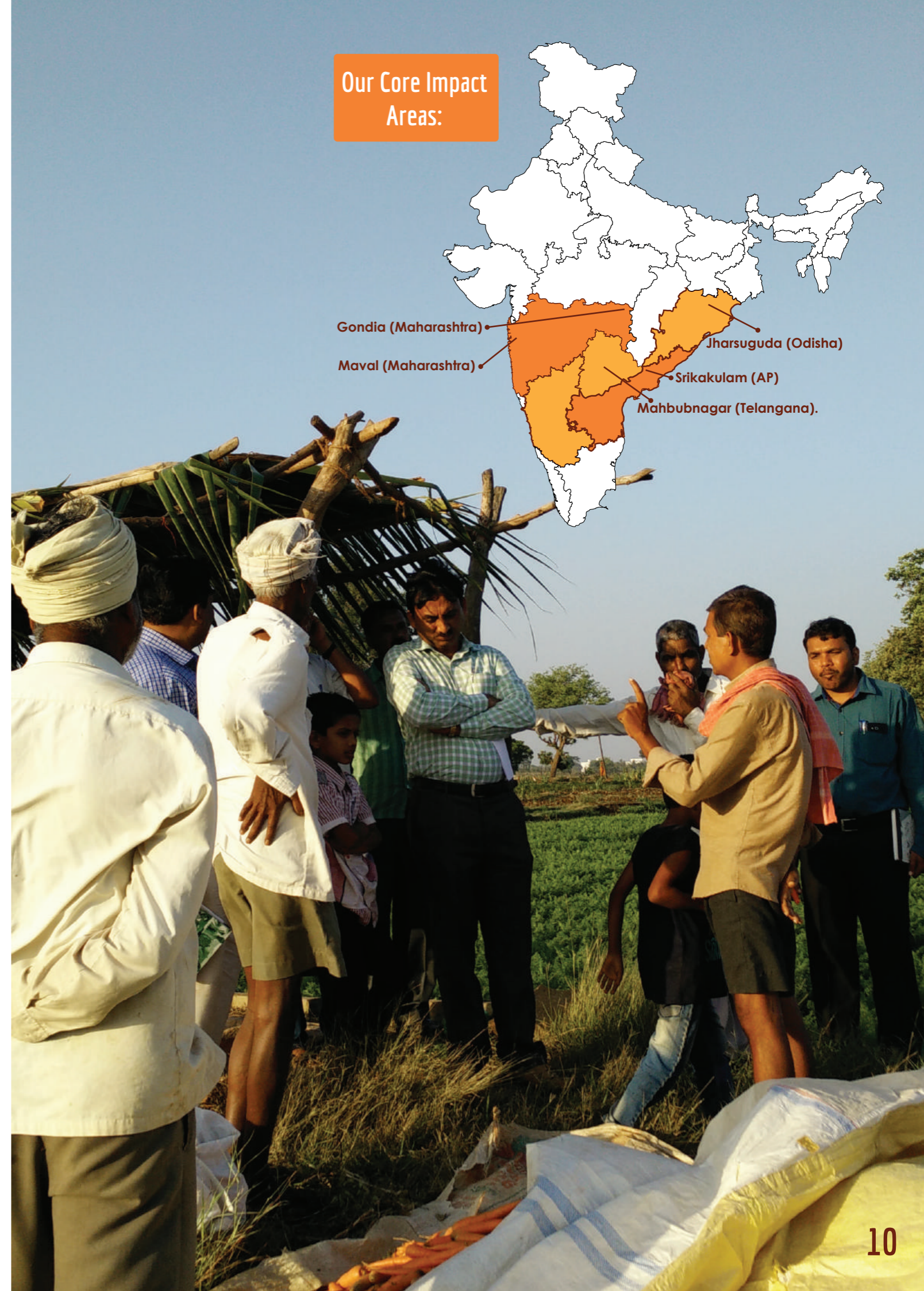
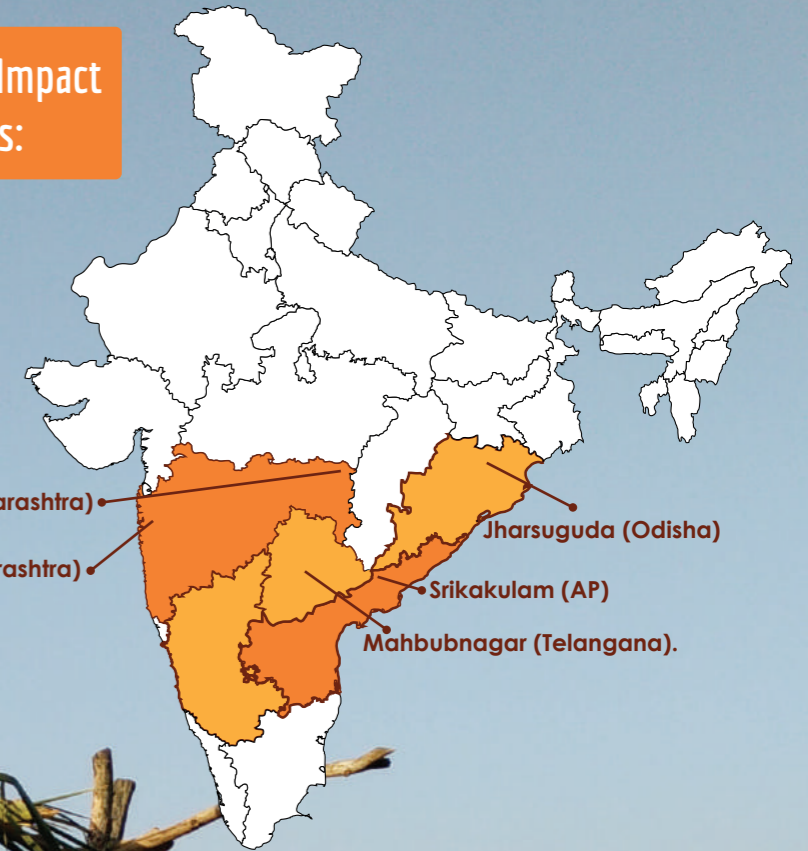
Farmer Enterprise Program



Employment Generation Program

Our Core Impact Areas:

Gondia (Maharashtra)
 Maval (Maharashtra)
 Jharsuguda (Odisha)
 Srikakulam (AP)
 Mahbubnagar (Telangana).





Elected BoD at 1st AGM



Maval Dairy Plant Plan



Veterinary Services at the Maval plant




BoD Inspecting Maval Dairy's Land

Livestock Enterprise Program

ALC India and Tata Power jointly incubated a dairy producer company - Maval Dairy Producers Services Producer Company (MDPSPC), in Maval, Pune. The objective was to enhance the incomes of about 3,000 households through dairy farming, focusing on women producers.

The project foresees the establishment of a dairy plant with 10,000 liters per day capacity. Once operationalized the dairy plant will collect milk from the women dairy farmers, process it and produce milk and its by-products. The project aims to set up a range of services for the dairy farmers - feed, fodder, veterinary, loan, and insurance services.

The year saw rapid strides being made by the producer company:


 **637**
Members mobilized so far

1st AGM 
(Annual General Meeting) conducted and Board of Directors elected

 **1,111**
Dairy farmers trained on productive dairy practices

204
Milch animals were given veterinary services


511
Animals were vaccinated

 **₹31.59 Lakhs**
Business through cattle feed

2 Acres 
Land acquired for dairy processing plant

 **MILK**
Testers and secretaries recruited


Finalization
of the dairy processing plant's plan and architectural model

 **2**
Padyatras (community walks) organised to increase Producer Company membership


 **CEO**
and staff members recruited for PC

Apart from the above major achievements the Maval PC has also started efforts towards the following:

 Setting up a retail outlet

 Helping establish 20 mini-dairy farms

 Animal infusion for 500 households

 Setting up 15 Milk Collection Centres (MCCs)

 Establishing a 50-animal dairy farm

Farmer Enterprise Program

Kodangal in Vikarabad district of Telangana is home to three women producer companies promoted by ALC India that have scaled up operations through marketing efforts and strategic tie-ups. By linking with Small Farmers Agro Consortium (SFAC), these farmers were able to procure a minimum support price of ₹5,050 per quintal which is ₹400-500 higher than the market price.

They also posted a record business of ₹155.6 lakh by procuring 22,000 quintals of red gram. The business cycle has provided the producer companies much-needed momentum and an opportunity to leverage financial benefits. All this has earned them recognition for their work in the field of agriculture at the national level.

Over the year, the three producer companies have made following progress:

 <p>2,322 Mobilised farmers</p>	<p>300 Women undertook exposure visit to ideal producer organizations</p> 
 <p>Land purchased for building warehouse by two PCs</p>	<p>Support in linking with input suppliers, output traders and vendors</p> 
 <p>APMC and other licenses obtained</p>	<p>Provided access to information and market-related news through a tie-up with Reuters Market Light, a farm advisory service through SMS</p> 
 <p>Stepped up specialized capacity-development efforts such as farm demonstrations, farmers field schools, and special sessions through videos.</p>	



Activities at a procurement Centre



Quality checking of red gram



Red Gram leaing loaded for transporataion



Employment Generation Program (EGP)

India is working towards enhancing the skilled workforce by aiming to impart skill development training to approximately 500 million workers in various sectors. ALC India's Employment Generation Program (EGP) supports the same.

It has partnered with the National Skill Development Corporation (NSDC) to train and skill 299,000 individuals by the year 2022. Today, ALC India is one of NSDC's largest training partners in the country and among the few organizations that provide skill-development to primary producers.

In this year, 6,000 people in Andhra Pradesh, Maharashtra, Odisha, and Telangana receive training and certifications in dairy farming, paddy, and seed-cultivation. The year also saw fruitful partnerships with NSDC, Powergrid, Andhra Pradesh State Skill Development Corporation (APSSDC), Agriculture Sector Skill Council and Textile Sector Skill Council.

Some of the other achievements of the EGP domain are as below:



Members trained in Quality Seed Growing, Bee Keeping, Handlooms, and Dairy Farming



5,556 certifications of candidates were carried out successfully under RPL (Recognition of Prior Learning) Program in Andhra Pradesh, Maharashtra and Telangana



570 candidates have been successfully delivered short-term one-month training in Gondia, Maharashtra and Srikakulam, Andhra Pradesh



₹153 lakhs worth business with profit of about ₹38 lakhs



Supporting government efforts in opening Jan Dhan accounts for training participants



90 members were trained in Palasha, Andhra Pradesh, in partnership with Powergrid. This was ALC India's first skill development partnership with a CSR initiative.



Access Tribal Livelihoods Services

Located at Bhubaneswar, Access Tribal Livelihoods Services (ATLS) is ALC India's tribal welfare division. It focuses exclusively on livelihoods in the tribal belts of Andhra Pradesh, Chhattisgarh, Jharkhand, Maharashtra, Odisha, and Telangana.

This year, ALC India's Tribal Enterprise Program (TEP) merged with ATLS making it the official center for all tribal-related programs. A head office was established at Bhubaneswar, with project offices in Gondia (Maharashtra), Srikakulam (Andhra Pradesh) and Jharsuguda (Odisha).

Maharashtra Chapter

ALC India, in partnership with SFAC, is working with five tribal women farmer producer companies in Gondia, Maharashtra. These companies aim at impacting 5,000 households by promoting paddy and non-timber forest produce (NTFP) like mahua, lac, and sal leaf. The five producer companies have made several achievements this year.

- Registration of all five producer companies; together they reached membership base of 5,085
- Annual general meetings held; boards of directors elected
- Share capital of ₹18.29 lakh mobilized
- Turnover of the five producer companies amounted to ₹35.10 lakh
- Three producer companies got their APMC license
- All five companies set up their offices
- Staff, including CEOs, accountants, and field coordinators recruited
- Four exposure visits to the dairy plant in Mulkanoor, Telangana, arranged for 115 farmers
- All five companies took out membership drives in the form of padyatras.

Capacity-building activities

- 435 members trained in the orientation of farmer producer companies
- 403 members trained in system of rice intensification (SRI) and non-pesticide management (NPM)
- Leadership training to 110 Representative General Bodies
- Leadership training to 54 boards of directors in all five TWFPCs
- Accounts and book-keeping training provided to seven staff members of farmer producer companies.

Business activities

- Tamarind business worth ₹2.99 lakh, and profits of ₹59,000, posted by three producer companies.
- Paddy seed business worth ₹19.88 lakh, and profits of ₹79,000, posted by five producer companies.
- Paddy business worth ₹12.22 lakh, and profits of ₹74,000, posted by three producer companies



Andhra Pradesh Chapter

Srikakulam district in Andhra Pradesh is home to a number of tribal communities. ALC India has partnered with NABARD to promote four tribal farmer producer companies, and SFAC to promote two tribal farmer producer companies, respectively, in that area. The NABARD-supported producer companies comprise 4,021 farmers, while the SFAC-supported companies have 1,653 members.

Together, the six farmer producer companies produce and sell commodities like cashew, paddy, jowar, tamarind, pineapple, hill broom, and turmeric.

Highlights of the year 2016-17 include:

- Registration of two new producer companies
- Mobilization of 1,653 members in the new producer companies
- Election of board of directors of the new producer companies
- 45 demonstrations of best practices in agriculture
- Quality seed production training to 250 members
- Training in NPM to 696 members and 60 members practiced.
- Training to 115 members in improved paddy practices
- ₹7.35 lakh worth of fertilizer business
- Procurement of around 4.4 quintals of foundation seeds
- Linkage of 21 farmers with Agriculture Research Station for foundation seeds of paddy.



Odisha Chapter

The Odisha Power Generation Corporation (OPGC) called on ALC India to design and execute a sustainable livelihoods model in villages located on the periphery of its thermal plant in Banharpalli, Jharsuguda. The project addresses the needs of 1,800 villagers displaced by the thermal plant. This community, spread over 22 villages, comprises tribals who earn a livelihood by fishing, farming, livestock rearing and collecting forest produce.

In accordance, the following steps were undertaken:

- Fifty five women's self-help groups formed
- Seven dormant self-help groups revived
- Producer Company registered as IB Srushti Women's Livelihoods Community Producer Company, with a membership of 650
- First annual general meeting held; board of directors elected
- Ten youth given vocational training; six placed with the producer company
- ₹111 lakh of insurance coverage for 111 fishermen, in partnership with the Fisheries and Animal Resources Development Department, Odisha
- Life jackets provided to 10 fishermen
- 5,000 saplings distributed to self-help group members with support from the Directorate of Horticulture, Government of Odisha
- Forty four self-help groups linked with a revolving grant fund of ₹10,000 each from the Odisha Livelihoods Mission.



Producer Group Institution Project, NABARD

ALC India rolled out the Producer Group Institution Project (POPI), a first-of-its-kind initiative across 27 villages in the districts of Koraput and Keonjhar, Odisha. The objective is to promote and nurture self-sufficient communities like women's self-help groups and vana sangarakyam (forest protection) samitis.

Supported by a robust institution like NABARD, the project envisages self-sufficiency of the communities through community-based market activities. The producer companies deal primarily in tamarind, hill broom, sal leaf, and other non-timber forest produce (NTFP).

Highlights of the year include:

- Formation and registration of four producer companies Conduct of first annual general meeting of all four companies
- Election of board of directors for all four producer companies
- Obtaining of NTFP and fertilizer licenses for all producer companies.
- Appointment of CEOs and accountants in all producer companies
- Mobilization of 300 members, as against an overall target of 1,200
- Mobilization of ₹1.5 lakh worth share capital
- Conduct of sal leaf business worth ₹13 lakh, with profits of ₹0.48 lakh
- Mobilization of external fund worth ₹2 lakh by Sanjuli Producer Company for its sal leaf business.

Access Livelihoods Development Finance

Incorporated in July 2014, Access Livelihoods Development Finance (ALDF) is designed to provide financial products and services aimed at promoting livelihoods, innovate products/ platforms/ instruments/ institutions for livelihood finance for the marginalized, conduct programs, conferences, and seminars, and create legal awareness.

During 2016-17, ALDF mobilized ₹253.71 lakh for ALC India and its producer companies. It facilitated sanction of equity grant to four producer companies amounting to ₹121.09 lakh.

SL. NO	Loans to producer companies	In ₹ Lakh
1	Farmer Producer Companies	15.5
2	Tribal Farmers Producer Companies	5.25
3	Artisan Producer Companies	40.26
4	Dairy Farmers Producer Company	64.08
5	Total	125.1

ALDF mobilized grants to ALC India from NITI Aayog and TATA Trusts amounting ₹250.00 lakh and ₹150.00 lakh respectively. ALDF also signed a MoU with Bank of Baroda which facilitates financing of producer companies promoted by ALC India across India.

Business Development

Business development efforts hit a new high this year, considering the one-member business development team at ALC India! One stand-out achievement was being selected among six agencies to be funded by the Atal Innovation Mission.

This year ALC India was able to generate business worth ₹1,075 lakh.

NITI Aayog's Atal Innovation Mission aims at upgrading established incubation centers (Atal Incubation Centers) to world-class standards.

In 2016, NITI Aayog received 232 applications from reputed organizations across the country. Of these, 17 incubators/institutions were selected for the interview round.



ALC India was among the final six organizations chosen to provide scale-up support to enterprise incubation centers. The organization was recognized for its work in incubating the enterprises of marginalized women producers in rural areas. Towards this, ALC India will receive a grant of ₹1,000 lakh over the next two years.



Social Investment Opportunity (SIO)

One of the major activities undertaken at ALC India this year was the launch of Social Investment Opportunity (SIO), an initiative aimed at reaching socially conscious professionals who wish to invest in social causes. The funds raised, will be used primarily to incubate struggling enterprises, to leverage debt and to close the investment needs gap.

Senior management at ALC India reached out to individuals for equity investments. They were backed by a microsite and communication materials specially designed for this initiative. The campaign saw 48 investors investing ₹110 lakh in ALC India this year.

 <p>Develop Enterprises</p> <p>Plan and support women producers in creating 93 enterprises</p>	 <p>Leverage Funds</p> <p>Finance women through SIO, leveraging debt, equity, & grant</p>	 <p>Build Services</p> <p>Deliver 360° services to women producers through enterprises</p>	 <p>Grow Enterprises</p> <p>Scale enterprises to serve 300,000 women producers</p>	 <p>Create Impact</p> <p>Empower women producers to increase their net income by 2X</p>
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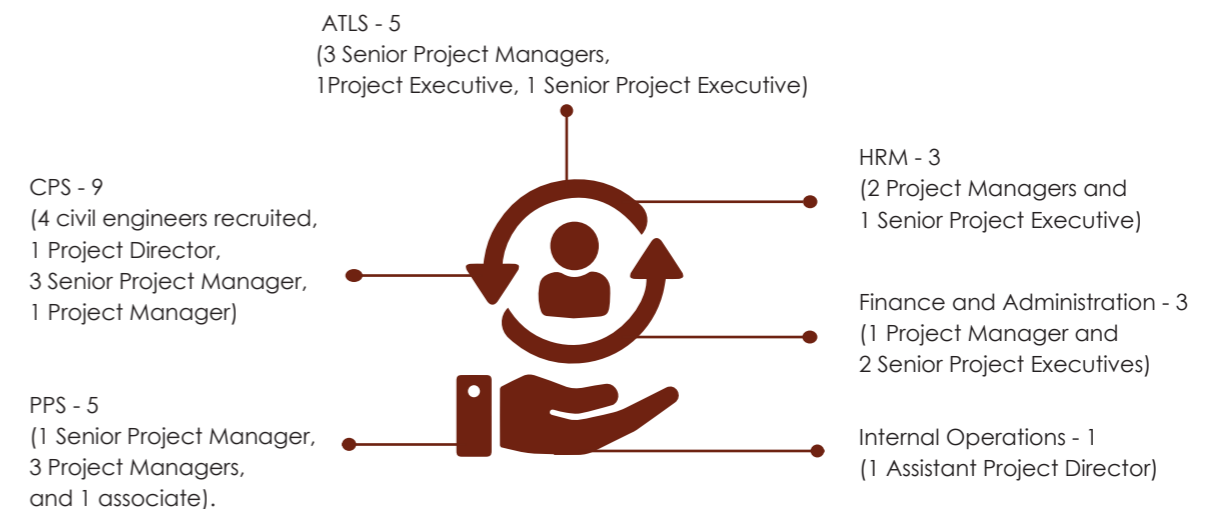


Human Development Activities

Human development at ALC India saw significant activity this year, in the areas of recruitment, employee engagement, and capacity-building.

Recruitment

ALC India recruited a total of 25 consultants and six interns for various projects. Below are the details of each domain and the number of consultants recruited, by designation.



Ajay Desai
Investor in SIO

Orientation Program for new consultants

Consultants who joined ALC India in 2016-17 underwent a six-day orientation program in July to help them better understand ALC India's work practices, model, services, and value systems.

This included a three-day program, comprising classroom sessions by senior management at ALC India and an exposure visit to the Mulkanoor Cooperative Rural Bank and Mulkanoor Women's Cooperative Dairy in Mulkanoor, Telangana. The last day of the program was for consultants to reflect on what they had learned.



Three-Day Meet at Central Office

A three-day meet for ALC India consultants was organized in November 2016. Each day had a different agenda.

Day 1: The first day was reserved for reflection. Consultants shared their experiences and the challenges they faced at work. Teams presented work currently underway, also plans for the coming months.

Day 2: If the first day was about sharing, the second was all about learning. Two rigorous workshops were organized for the consultants: a formatting workshop was conducted by the communications team to orient consultants on MS Word and PowerPoint. The idea was to help them develop quality presentations and documents, and a workshop titled 'Self Growth: 7 Habits of Highly Successful People', was put up by the human resources team.

Day 3: Consultants and their families embarked on a one-day outing to Songs of Earth, a resort on the outskirts of Hyderabad, where they participated in cultural activities, games, and a rain dance!

Knowledge Forum

As part of its 11th foundation day celebrations, ALC India organized a knowledge forum and talk with the CEO, on September 9. The event was attended by ALC India consultants from around the country. Special guest speakers included members from producer companies in Maharashtra who shared their experiences and what they had learned from the collective enterprise at Maval.

Also part of the knowledge forum were investors of Social Investment Opportunity launched by ALC India this financial year. They shared ideas and motivations behind their investments as well as expectations.



Workshop for the senior team at Naimisam, Ghatkesar

A one-day workshop was conducted for senior management at ALC India, at the Jiddu Krishnamurti retreat center, Naimisam, in September. The workshop focused on strategic planning and management of ALC India's operations and what needed to be done to enhance performance and impact.

Held at the retreat, the workshop proved to be a refreshing break and welcome change from the usual meetings at the central office.

Diwali Celebrations

Diwali was celebrated with much fanfare at the ALC India office. Consultants took part in decorating the office with diyas and candles, while sweets were distributed and crackers burst. At the end of the day, the consultants each took away a power-bank as a Diwali gift.



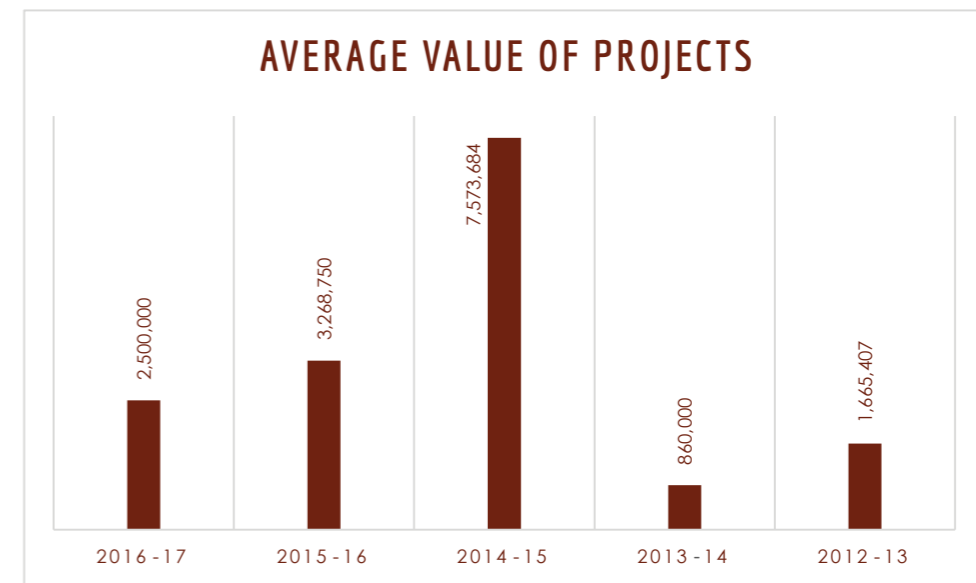
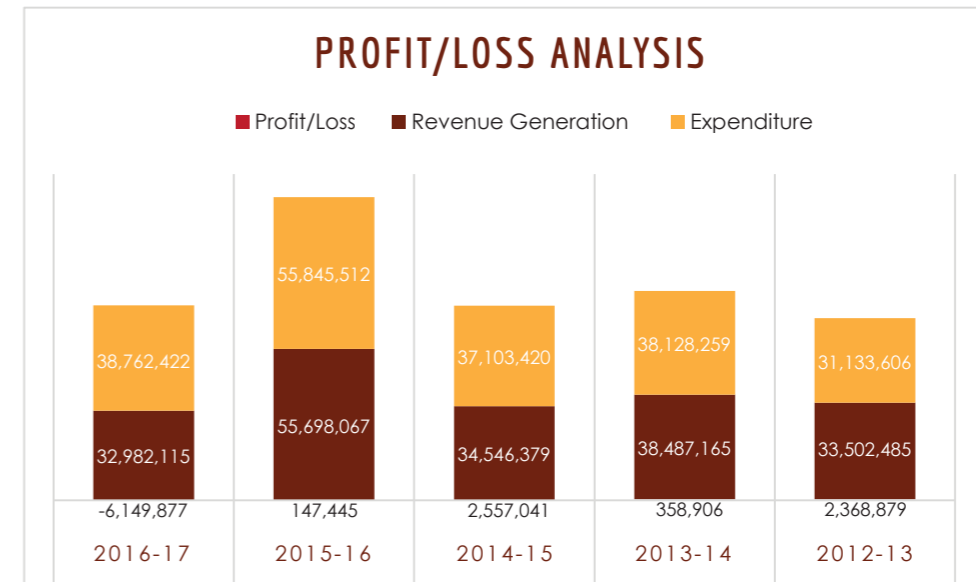
Potluck Lunch

In December 2016, as part of New Year celebrations, a potluck lunch was enjoyed at ALC India's main office. Consultants brought along pre-decided home-cooked dishes to share with others in the group.

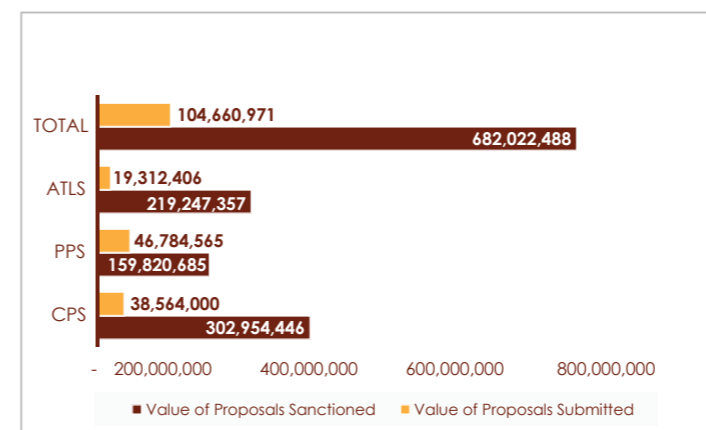
Annual Plan Meetings

A workshop-cum-planning program was held in January 2017 to help consultants prepare and formulate annual plans for their respective domains. Each domain was oriented and asked to formulate plans for the coming financial year. Based on these plans, they were given feedback by senior management.

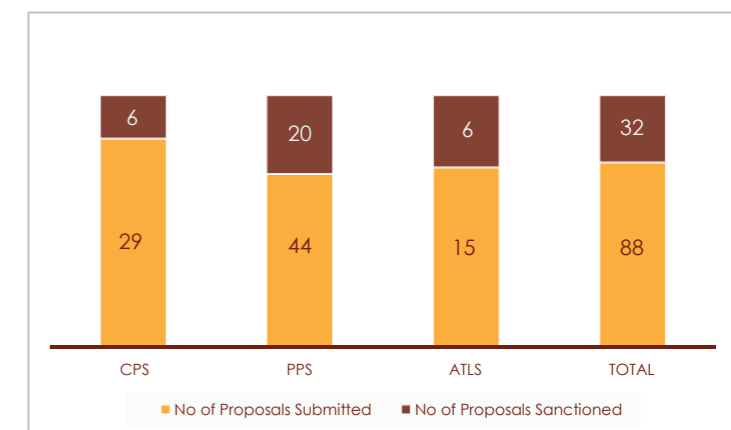
Financial Performances



Business Development



Projects Submitted/Sanctioned



CONSOLIDATED BALANCE SHEET AS ON 31ST MARCH 2017

(Amount in ₹)

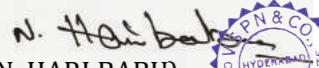
Particulars	Note No.	AS ON 31.03.2017	AS ON 31.03.2016
I. EQUITY AND LIABILITIES			
(1) Shareholder's Funds			
(a) Share Capital		27,101,830	16,101,830
(b) Reserves and Surplus		(8,383,782)	(2,233,449)
(c) Money Received Against Share Warrants		-	-
(2) Share Application Money Pending Allotment		100.00	-
(3) Non-Current Liabilities			
(a) Long-Term Borrowings		44,351,245	21,766,225
(b) Deferred Tax Liabilities (Net)		548,311	178,741
(c) Other Long Term Liabilities		-	-
(d) Long Term Provisions		-	-
(4) Current Liabilities			
(a) Short-Term Borrowings		65,223,181	51,752,675
(b) Trade Payables		8,477,479	6,816,651
(c) Other Current Liabilities		1,107,060	1,279,269
(d) Short-Term Provisions		10,194,061	25,318,908
Total Equity & Liabilities		148,619,485	120,980,850
II. ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets			
(i) Tangible Assets		48,533,078	48,160,101
(ii) Intangible Assets		554,419	691,732
		49,087,497	48,851,833
(b) Non-Current Investments		300,000	300,000
(c) Deferred Tax Assets (Net)		-	-
(d) Long Term Loans and Advances		100,001	-
(e) Other Non-Current Assets		40,456	40,456
(2) Current Assets			
(a) Current Investments		-	-
(b) Inventories		1,366,901	891,108
(c) Trade Receivables		36,643,214	34,680,400
(d) Cash and Cash Equivalents		29,013,055	1,700,598
(e) Short-Term Loans and Advances		30,968,613	33,568,651
(f) Other Current Assets		1,099,748	947,804
Total Assets		148,619,485	120,980,850

This is the Balance Sheet referred to in our Report of even date.

For VSPN & CO.

For Access Livelihoods Consulting India Limited

CHARTERED ACCOUNTANTS


(N. HARI BABU)
Partner
Membership No. : 209819
Firm Reg. No.: 008178S

(Director)

(Director)

CONSOLIDATED PROFIT & LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH 2017

(Amount in ₹)

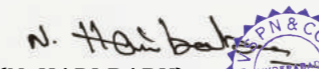
#	Particulars	Note No.	For the year ending on 31.03.2017	For the year ending on 31.03.2016
I	Revenue From Operations		29,369,322	52,290,278
II	Other Income		3,612,793	3,407,790
III	Total Revenue (I +II)		32,982,115	55,698,067
IV	Expenses:			
	Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade		(475,793)	5,397,364
	Consultants Benefit Expense		28,268,991	40,567,537
	Financial Costs		8,224,177	6,008,072
	Depreciation and Amortization Expense		677,074	397,945
	Other Administrative Expenses		2,067,973	3,180,111
	Total Expenses (IV)		38,762,422	55,551,028
V	Profit Before Exceptional and Extraordinary Items and Tax	(III - IV)	(5,780,307)	147,039
VI	Exceptional Items		-	-
VII	Profit Before Extraordinary Items and Tax (V - VI)		(5,780,307)	147,039
VIII	Extraordinary Items		-	-
IX	Profit Before Tax (VII - VIII)		(5,780,307)	147,039
X	Tax Expense:			
	(1) Current Tax		-	79,850
	(2) Deferred Tax		369,570	214,634
XI	Profit(Loss) from the Period from Continuing Operations	(IX-X)	(6,149,877)	(147,445)
XII	Profit/(Loss) from Discontinuing Operations		-	-
XIII	Tax Expense of Discounting Operations		-	-
XIV	Profit/(Loss) from Discontinuing Operations (XII - XIII)		-	-
XV	Profit/(Loss) for the Period (XI + XIV)		(6,149,877)	(147,445)
XVI	Earning per Equity Share:			
	(1) Basic		-	-
	(2) Diluted		-	-

This is the Profit & Loss Statement referred to in our Report of even date.

FOR VSPN & CO.

For Access Livelihoods Consulting India

CHARTERED ACCOUNTANTS


(N. HARI BABU)
Partner
Membership No. : 209819
Firm Reg. No.: 008178S

(Director)

(Director)

PREFERENCE SHARE CAPITAL

S.NO.	Name Of the Shareholder	Amount in ₹
1	Aditi Mukherjee	100,000
2	Girish Kanjula Reddy	300,000
3	GV Krishnagopal	2,275,000
4	GV Rajagopal	600,000
5	G V Sarat Kumar	2,334,130
6	K Surekha	166,900
7	Madava Rao	4,000
8	Meenakshi Choudhury	130,000
9	Nalini Kumari	21,890
10	N Madhumurthy	250,000
11	Prativa Sundaray	146,410
12	A Prudvi	5,000
13	Uma Nagarajan	13,000
14	Vikram Krishna Swami	100,000
15	Ananya Finance	8,000,000
16	Abhiram Katta Anjaneyulu	100,000
17	Ajay Desai	2,500,000
18	Amit Anand	50,000
19	Amit Mehta	100,000
20	Anil RK	200,000
21	Ankur Mittal	100,000
22	Apoorva Vaidya	100,000
23	Balaji Narayanan	50,000
24	Deepak Dogra	50,000
25	Deepti Gupta	100,000
26	Emmanuel Murray	50,000
27	Girish Bhaskaran Nair	50,000
28	Gokulvanan Valarmathy	50,000
29	Govindarajan Chellappa	1,000,000
30	Govind Ramachandran	50,000
31	Hafsa Nooree Vedula	100,000
32	Hardeep Singh Banga	50,000
33	Jaya Priyadarshi	50,000
34	Kamal Narayan Mishra	100,000
35	Keith Joseph Rosario	50,000
36	Kiran Vyapar Limited	500,000
37	Krithika Veeraraghavan	50,000
38	Kumar Anshul	50,000
39	Lakshmi Garimella	100,000
40	Manish Christian	100,000
41	Mekin Maheshwari	250,000
42	Narender Kande	100,000
43	Premchand	50,000
44	Rahul Kumar	50,000
45	Rajesh Kumar	500,000
46	Ramasubramanian	50,000
47	Ram Prahlad Sanath Kumar	100,000
48	Ramu Narla	50,000
49	Sanjay Dhaunta	100,000

S.NO.	Name Of the Shareholder	Amount in ₹
50	Senthil Kumar	50,000
51	Shweta Sharma	50,000
52	Sivakumar Surampudi	2,500,000
53	Smita Mishra Panda	100,000
54	S Raghuraman	50,000
55	Srinivasa Hatcherries Limited	500,000
56	Stephen Samuel	100,000
57	Umang Gandhi	100,000
58	Vandana Srinivasan	50,000
59	Veena Batra	100,000
60	Vijayalakshmi Mulvadi	200,000
61	Vijay Kumar Mogadati	100,000
62	Vikas Chandra Jha	100,000
63	Yamini Mishra	50,000

EQUITY SHARE CAPITAL

S.NO.	Name Of the Shareholder	Total Value in ₹
1	Anil Kumar Padhay	5,000
2	Anuradha Panigrahi	55,000
3	B Bhaskar Rao	5,000
4	Goutham Kumar Vikyat	5,000
5	G Satya Dev	130,000
6	Guruprakash	5,000
7	G V Krishnagopal	450,000
8	G V Sarat Kumar	282,000
9	Meenakshi Choudhury	10,000
10	A Mohanaiah	100,000
11	Naveen Kumar Singh	10,000
12	N Madhumurthy	110,000
13	Pramod Kalekar	5,000
14	Pratap Kumar	10,000
15	Prativa Sundaray	30,000
16	Rama Mishra	2,000
17	Rituparna Majundar	2,000
18	Samyuktha	5,000
19	Sandip Vairagar	8,000
20	Sanjay Tripathi	10,000
21	Santosh Kumar Mohapatra	12,000
22	Shruti Seth	2,000
23	K Surekha	5,000
24	S Swaminathan	30,000
25	Taru Golla	340,000
26	Uma Nagarajan	2,500
27	V Madhusudhan Rao	25,000

CONSULTANTS

S.NO.	Name Of the Consultant	Division	Domain
1	GV Krishnagopal	General	General
2	GV Sarat Kumar	General	General
3	K Surekha	PPS	PPS_D
4	Sharad Pant	CPS	EGP
5	Tikeswar Patel	ATLS	TEP_MH
6	B Bhaskar Rao	AEP	AEP
7	Md Vaseem Yosuf	CPS	FEP_TS
8	S Swaminathan	PPS	PPS_D
9	Anil Kumar Padhy	ATLS	TEP_CO
10	Vijaya Switha Grandhi	CPS	AEP
11	Taru Golla	IOS	General
12	Debashis Mandal	ATLS	TEP_CO
13	A Sitaramaiah	LPI	ALDF
14	Bisworanjan Parida	ATLS	TEP_OD
15	Sambasiwa Rao	ATLS	TEP_AP
16	K S Radish Kumar	ATLS	TEP_OD
17	Ganesh Kumar Singh	CPS	LEP_MH
18	Linton Das	CPS	EGP
19	Aravind Jerry V Joseph	IOS	ICK
20	Sruthi Kunnel	IOS	ICK
21	J Srinivas	IOS	FMA
22	Ashwini Kumar	CPS	EGP/LEP_MH
23	Srinivas Reddy	LPI	ALDF
24	BK Srinidhi	IOS	HRM
25	Rohan Nanaji Dhande	ATLS	ATLS
26	Hrudananda Sahu	ATLS	TEP_OD
27	Sesh Prasad Mallik	ATLS	TEP_OD
28	Kishore Vodapally	CPS	EGP
29	Pagadala Chinna Naraiah	IOS	FMA
30	Vijaya Chavan	CPS	CPSGeneral
31	Himanshu Rawal	PPS	PPS_D
32	Sitakant Patro	CPS	CPS General
33	Soma Khatun	ATLS	ATLS
34	Laxmi Narayan Pattnaik	ATLS	ATLS
35	Vikram Kopella	CPS	EGP
36	Himanshu Rai	PPS	PPS_D
37	JV Jaya Prakash	ATLS	ATLS
38	Suhasini Prakash	IOS	General
39	Girish Chandra Pradhan	ATLS	ATLS
40	K Mohan Kumar	CPS	CPS General
41	Santhosh Krishna Alladi	IOS	FMA
42	M Jaisabari Balaji	PPS	PPS_D
43	Sambit Nayak	CPS	EGP
44	Srinivasulu Soma	CPS	CPS General
45	Bharathi Mantha	IOS	FMA

OUR PARTNERS

